

AREA OF STUDY: Business

Stream:	Business Administration		
Coherent Study:	Business	Code:	BUS01
Department:	Department of Business		
Division:	Division of Economic and Financial Studies		
UAC preference:	300204 CSP	310204 DFEE	
Award to be conferred:	BBA		
Requirements:	Minimum number of credit points - 72; maximum number of credit points at 100 level - 30; minimum number of credit points at 300 level or above designated in the Schedule of Undergraduate Units as commerce or economics units - 18; which must include the following approved coherent study: BBA350, BBA360, BBA315 and 3cp from any 300 level BBA, MKTG, HRM or DEM unit		
Stream:	Business Administration		
Coherent Study:	International	Code:	BUS02
Department:	Department of Business		
Division:	Division of Economic and Financial Studies		
UAC preference:	300205 CSP	310205 DFEE	
Award to be conferred:	BBA (International Studies)		
Requirements:	Minimum number of credit points - 72; maximum number of credit points at 100 level - 30; minimum number of credit points at 300 level or above designated in the Schedule of Undergraduate Units as commerce or economics units - 18; minimum number of credit points required at 200 level or above in an approved overseas program - 12; minimum number of credit points required at 300 level or above in an approved overseas program - 9; which must include the following approved coherent study: BBA350, BBA360, BBA315 and 3cp from any 300 level BBA, MKTG, HRM or DEM unit		
Stream:	Business Administration		
Coherent Study:	Business and Economics	Code:	BUS03
Department:	--		
Division:	Division of Economic and Financial Studies		
UAC preference:	300281 CSP	310281 DFEE	
Award to be conferred:	BBA BEc		
Requirements:	Minimum number of credit points - 96; maximum number of credit points at 100 level - 30; minimum number of credit points at 300 level or above designated in the Schedule of Undergraduate Units as commerce or economics units - 18; minimum number of credit points at 300 level or above - 30, which must include the following approved coherent study: Bachelor of Business Administration: BBA350, BBA360, BBA315 and 3cp from any 300 level BBA, MKTG, HRM or DEM unit		
Prescribed unit:	ECON232 Bachelor of Economics: ECON309, ECON311 plus at least 6cp from any other 300 level ECON units		
Stream:	Business Administration		
Coherent Study:	Business and Law	Code:	BUS04
Department:	Department of Business		
Division:	Division of Economic and Financial Studies		
UAC preference:	300308 CSP	310308 DFEE	
Award to be conferred:	BBA LLB		
Requirements:	Minimum number of credit points - 116, minimum number of credit points which satisfy the degree of BBA - 72, minimum number of credit points in units at 300 level		

or above designated in the Schedule of Undergraduate Units as commerce or economics units - 18, maximum number of credit points at 100 level - 30; minimum number of credit points in units with a LAW prefix - 74, minimum number of credit points in units with a Non-LAW prefix - 33, which must include the following approved coherent study:

Bachelor of Business Administration:

BBA350, BBA360, BBA315 and 3cp from any 300 level BBA, MKTG, HRM or DEM unit

Prescribed Units: LAW114, LAW115, LAW203, LAW204, LAW205, LAW206, LAW314, LAW315, LAW316, LAW317, LAW405, LAW406, LAW500

Major:	Business Administration
Study Pattern:	European Business and Language Studies A
Code:	BUSN30
Department:	Department of Business, Department of European Languages
Division:	Division of Economic and Financial Studies, Division of Humanities
UAC preference:	300253 CSP 310253 DFEE
Award to be conferred:	BBA BA
General Requirements:	Minimum number of credit points 96
	Maximum number of credit points at 100 level 30
	Minimum number of credit points at 300 level or above designated in the Schedule of Undergraduate Units as commerce or economics units 18
	Minimum number of credit points at 300 level or above 30
	and completion of other specific requirements as set out below

Specific Minimum Requirements			Total credit points
100 level or above			
Required	ACCG105	Introductory Financial Accounting (3)	3
Required	BBA102	Business Organisation Principles (3)	3
Required	BBA103	Business Economics (3)	3
Required	HRM107	Introduction to Human Resources (3)	3
Required	ISYS123	Introduction to Information Systems and Technologies (3)	3
Required	MKTG101	Marketing Fundamentals (3)	3
Required	STAT170	Introductory Statistics (3)	3
Required	one of	EUL101 Societies of Europe (3)	
		FRN125 Introductory French III (3)	
		GMN133 Introductory German III (3)	3
Required	6 cp from	Introductory units in a European language	6
200 level or above			
Required	ACCG200	Fundamentals of Management Accounting (3)	3
Required	BUSL250	Business Law (3)	3
Required	one of	HIST270 Twentieth-Century Europe (4)	
		SOC235 Power, Difference and Recognition (4)	
		EUL202 The European Union (3)	3
Required	two of	Intermediate units in a European Language	6
300 level			
Required	BBA315	Business Forecasting (3)	3
Required	BBA350	Strategic Management I (3)	3
Required	BBA360	Business Project (3)	3
Required	ECON396	European Union Economics (3)	3
Required	either	BBA340 Cross Cultural Management (3)	
	or	HIST370 Twentieth-Century Europe (4)	3
Required	one of	EULX300 Study Abroad Program (12)	
		Advanced units in a European Language	12
Electives	Balance of credit points required		26
TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM			98

Notes: General requirements still to be satisfied (from electives): 200 level or above: 26cp; 300 level or above: 6cp

Major:	Business Administration		
Study Pattern:	European Business and Language Studies B		
Code:	BUSN31		
Department:	Department of Business, Department of European Languages		
Division:	Division of Economic and Financial Studies, Division of Humanities		
UAC preference:	300253 CSP	310253 DFEE	
Award to be conferred:	BBA BA		
General Requirements:	Minimum number of credit points		96
	Maximum number of credit points at 100 level		30
	Minimum number of credit points at 300 level or above designated in the Schedule of Undergraduate Units as commerce or economics units		18
	Minimum number of credit points at 300 level or above		30
	and completion of other specific requirements as set out below		

Specific Minimum Requirements			Total credit points
100 level or above			
Required	ACCG105	Introductory Financial Accounting (3)	3
Required	BBA102	Business Organisation Principles (3)	3
Required	BBA103	Business Economics (3)	3
Required	HRM107	Introduction to Human Resources (3)	3
Required	ISYS123	Introduction to Information Systems and Technologies (3)	3
Required	MKTG101	Marketing Fundamentals (3)	3
Required	STAT170	Introductory Statistics (3)	3
Required	EUL101	Societies of Europe (3)	3
200 level or above			
Required	ACCG200	Fundamentals of Management Accounting (3)	3
Required	BUSL250	Business Law (3)	3
Required	one of	HIST270	Twentieth-Century Europe (4)
		SOC235	Power, Difference and Recognition (4)
		EUL202	The European Union (3)
Required	6 cp from	Intermediate units in a European language	6
300 level			
Required		BBA315	Business Forecasting (3)
Required		BBA350	Strategic Management I (3)
Required		BBA360	Business Project (3)
Required		ECON396	European Union Economics (3)
Required	either	BBA340	Cross Cultural Management (3)
	or	HIST370	Twentieth-Century Europe (4)
Required	one of	EULX300	Study Abroad Program (12)
		Advanced units in a European Language	12
Electives	Balance of credit points required		32
TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM			98

Notes: General requirements still to be satisfied (from electives): Maximum at 100 level: 6cp; Minimum at 200 level or above: 26cp; Minimum at 300 level or above: 6cp

Major:	Business Administration		
Study Pattern:	Business and Psychology	Code:	BUSN32
Department:	Department of Business		
Division:	Division of Economic and Financial Studies		
UAC preference:	300258 CSP	310258 DFEE	
Award to be conferred:	BBA BA-Psych		
General Requirements:	Minimum number of credit points		96
	Maximum number of credit points at 100 level		30
	Minimum number of credit points at 300 level or above designated in the Schedule of Undergraduate Units as commerce or economics units		18
	Minimum number of credit points at 300 level or above		30
	and completion of other specific requirements as set out below		

Specific Minimum Requirements			Total credit points
100 level or above			
Required	ACCG105	Introductory Financial Accounting (3)	3
Required	BBA102	Business Organisation Principles (3)	3
Required	BBA103	Business Economics (3)	3
Required	HRM107	Introduction to Human Resources (3)	3
Required	ISYS123	Introduction to Information Systems and Technologies (3)	3
Required	MKTG101	Marketing Fundamentals (3)	3
Required	PSY104	Introduction to Psychology I (3)	3
Required	PSY105	Introduction to Psychology II (3)	3
Required	STAT170	Introductory Statistics (3)	3
200 level or above			
Required	ACCG200	Fundamentals of Management Accounting (3)	3
Required	BUSL250	Business Law (3)	3
Required	PSY222	Design and Statistics II (4)	4
Required	PSY234	Social and Personality Psychology (3)	3
Required	PSY235	Developmental Psychology (3)	3
Required	PSY236	Biopsychology and Learning (3)	3
Required	PSY237	Cognition and Perception (3)	3
300 level			
Required	BBA315	Business Forecasting (3)	3
Required	BBA350	Strategic Management I (3)	3
Required	BBA360	Business Project (3)	3
Required	PSY307	Organisational Psychology (4)	4
Required	PSY332	Principles of Psychological Assessment (4)	4
Required	8 cp from PSY units		8
Electives	Balance of credit points required		25
TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM			99

Notes: General requirements still to be satisfied (from electives); Maximum at 100 level: 3cp; Minimum at 200 level or above: 22cp; Minimum at 300 level: 7cp

Major:	Business Administration		
Study Pattern:	Business Accounting	Code:	BUSN33
Department:	Department of Business		
Division:	Division of Economic and Financial Studies		
UAC preference:	300280 CSP	310280 DFEE	
Award to be conferred:	BBA BCom-Accg		
General Requirements:	Minimum number of credit points		96
	Maximum number of credit points at 100 level		30
	Minimum number of credit points at 300 level or above designated in the Schedule of Undergraduate Units as commerce or economics units		18
	Minimum number of credit points at 300 level or above and completion of other specific requirements as set out below		30

Specific Minimum Requirements			Total credit points
100 level or above			
Required	either	ACCG100	Accounting IA (3)
	or	ACCG105	Introductory Financial Accounting (3)
Required		ACCG101	Accounting IB (3)
Required		ACST101	Techniques and Elements of Finance (3)
Required		BBA102	Business Organisation Principles (3)
Required		ECON110	Macroeconomic Principles (3)
Required	either	ECON111	Microeconomic Principles (3)
	or	BBA103	Business Economics (3)
Required		HRM107	Introduction to Human Resources (3)
Required		ISYS123	Introduction to Information Systems and Technologies (3)
Required		MKTG101	Marketing Fundamentals (3)
Required		STAT170	Introductory Statistics (3)

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200 level or above

Required		ACCG200	Fundamentals of Management Accounting (3)	3
Required		ACCG201	Organisational Planning and Control (3)	3
Required	either	ACCG250	Accounting Systems Design and Development (3)	
	or	ACCG251	Accounting and Information Systems (3)	3
Required		ACCG253	Financial Management (3)	3
Required		BUSL250	Business Law (3)	3

300 level

Required		ACCG310	Corporate Accounting and Reporting (4)	4
Required		ACCG323	Financial Accounting Theory and Practice (4)	4
Required		ACCG340	Auditing and Assurance Services (3)	3
Required		BBA315	Business Forecasting (3)	3
Required		BBA350	Strategic Management I (3)	3
Required		BBA360	Business Project (3)	3
Required		BUSL301	Corporations Law (3)	3
Required		BUSL320	Revenue Law (3)	3

Electives **Balance of credit points required** **25**

TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM **96**

Major: **Business Administration**
Study Pattern: **Business and Information Technology** **Code:** **BUSN34**
Department: **Department of Business**
Division: **Division of Economic and Financial Studies**
UAC preference: **300257 CSP** **310257 DFEE**
Award to be conferred: **BBA BIT**

General Requirements: Minimum number of credit points 96
Maximum number of credit points at 100 level 36
Minimum number of credit points at 300 level or above designated in the Schedule of Undergraduate Units as commerce or economics units 18
Minimum number of credit points at 300 level or above and completion of other specific requirements as set out below 30

Specific Minimum Requirements **Total credit points**

100 level or above

Required		ACCG105	Introductory Financial Accounting (3)	3
Required		BBA102	Business Organisation Principles (3)	3
Required		BBA103	Business Economics (3)	3
Required	either	COMP115	Introduction to Computer Science (3)	
	or	COMP155	Introduction to Computer Science (Advanced) (3)	3
Required	either	COMP125	Fundamentals of Computer Science (3)	
	or	COMP165	Fundamentals of Computer Science (Advanced) (3)	3
Required		HRM107	Introduction to Human Resources (3)	3
Required	either	ISYS114	Introduction to Systems Design and Data Management (3)	
	or	ISYS154	Introduction to Systems Design and Data Management (Advanced) (3)	3
Required	either	MATH132	Mathematics IA (Advanced) (3)	
	or	MATH135	Mathematics IA (3)	3
Required		MKTG101	Marketing Fundamentals (3)	3
Required		STAT170	Introductory Statistics (3)	3

200 level or above

Required		ACCG200	Fundamentals of Management Accounting (3)	3
Required		BUSL250	Business Law (3)	3
Required		COMP225	Algorithms and Data Structures (3)	3
Required		COMP229	Object-Oriented Programming Practices (3)	3
Required		ISYS224	Database Systems (3)	3
Required		ISYS227	Requirements Analysis and Systems Design (3)	3
Required		MATH237	Mathematics IIC (3)	3

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300 level

Required	BBA315	Business Forecasting (3)	3	
Required	BBA350	Strategic Management I (3)	3	
Required	BBA360	Business Project (3)	3	
Required	either or	COMP345 ISYS346	Software Engineering Project (4) Information Systems Project (4)	4
Required	12 cp from	COMP300-351, ELEC342 or ELEC374, ISYS300-351, MPCE360	12	
Electives	Balance of credit points required		21	
TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM			97	
Notes:	General requirements still to be satisfied (from electives): 200 level or above: 21cp; 300 level or above: 6cp			

Major:	Business		
Study Pattern:	Business	Code:	BUSN40
Department:	Department of Business		
Division:	Division of Economic and Financial Studies		
UAC preference:	N/A		
Award to be conferred:	GradCertBus		
General Requirements:	Minimum number of credit points		12

and completion of other specific requirements as set out below

			Total credit points
Required	ACST101	Techniques and Elements of Finance (3)	3
Required	ACCG100	Accounting IA (3)	3
Required	MKTG101	Marketing Fundamentals (3)	3
Required	ECON110	Macroeconomic Principles (3)	3
Electives	Balance of credit points required		12
TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM			12

Major:	Human Resource Management		
Study Pattern:	Human Resource Management	Code:	HRMT01
Department:	Department of Business		
Division:	Division of Economic and Financial Studies		
UAC preference:	300285 CSP	310285 DFEE	
Award to be conferred:	BHRM		
General Requirements:	Minimum number of credit points		72

Maximum number of credit points at 100 level 30

Minimum number of credit points at 300 level or above 18

and completion of other specific requirements as set out below

			Total credit points
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100 level or above

Required	BBA111	Organisational Behaviour (3)	3	
Required	HRM107	Introduction to Human Resources (3)	3	
Required	MKTG101	Marketing Fundamentals (3)	3	
Required	PSY104	Introduction to Psychology I (3)	3	
Required	PSY105	Introduction to Psychology II (3)	3	
Required	SOC175	Australian and Global Societies (3)	3	
Required	either or	STAT170 STAT171	Introductory Statistics (3) Statistical Data Analysis (3)	3

200 level or above

Required	HRM207	Human Resource Development (3)	3
Required	HRM217	Human Resource Planning and Performance Management (3)	3
Required	BBA250	Human Resource Management (3)	3
Required	BUSL250	Business Law (3)	3
Required	HRM201	Comparative and International Employment Relations (3)	3

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Required	PSY234	Social and Personality Psychology (3)	3
Required	SOC290	Work and Employment (4)	4
300 level			
Required	HRM307	Human Resource Management - Issues and Processes (3)	3
Required	BBA340	Cross Cultural Management (3)	3
Required	HRM317	Management of Change and Learning (3)	3
Required	HRM327	HR Industry Learning Project (4)	4
Required	PSY307	Organisational Psychology (4)	4
Electives	Balance of credit points required		12
TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM			72
Notes:	General requirements still to be satisfied (from electives): 200 level and above: 3cp; 300 level: 1cp		

Major:	International Business		
Study Pattern:	International Business	Code:	INBU01
Department:	Department of Business		
Division:	Division of Economic and Financial Studies		
UAC preference:	300290 CSP	310290 DFEE	
Award to be conferred:	BlntBus		
General Requirements:	Minimum number of credit points		68
	Maximum number of credit points at 100 level		30
	Minimum number of credit points at 300 level or above		18
	and completion of other specific requirements as set out below		

Specific Minimum Requirements Total credit points

100 level or above

Required	ACCG105	Introductory Financial Accounting (3)	3
Required	BBA102	Business Organisation Principles (3)	3
Required	BBA103	Business Economics (3)	3
Required	MKTG101	Marketing Fundamentals (3)	3
Required	STAT170	Introductory Statistics (3)	3
Required	three of ACST101	Techniques and Elements of Finance (3)	
	ANTH150	Identity and Difference: Introduction to Anthropology (3)	
	DEM127	Demographic Fundamentals (3)	
	GEOS111	Geographies of Global Change (3)	
	ISYS123	Introduction to Information Systems and Technologies (3)	
	PHIL137	Critical Thinking (3)	
	POL167	Thinking Politically (3)	
	SOC175	Australian and Global Societies (3)	9

200 level or above

Required	BUS201	Introduction to International Business (3)	3
Required	BUS202	International Business Operations (3)	3
Required	LEVEL 1 MODULES (12 credit points required)		
	Anthropology - 2 of		
	any two 200-level Anthropology units		
	Demography and Marketing - 2 of		
	BBA203	Product and Pricing Decisions (3)	
	BBA213	Distribution Decisions (3)	
	DEM255	Topics in Demography (3)	
	DEM256	Business Demographics (3)	
	MKTG202	Marketing Research (3)	
	MKTG203	Consumer Behaviour (3)	
	Economics - 2 of		
	BBA204	Industry Policy and Business Management (3)	
	BBA214	Macroeconomic Policy and Business (3)	
	ECON235	Economic Development (3)	

Human Geography - 2 of

GEOS215	Geographies of Development (3)	
GEOS219	Geographical Perspectives on Population (3)	
GEOS264	Geographic Information Systems (3)	
GEOS281	Managing Our Cities (3)	

Politics - 2 of

any two 200-level Politics units

Sociology - 2 of

SOC232	Sociological Theories of Modernity (4)	
SOC234	Methods of Social Research (4)	
SOC289	Sociology of Media (4)	
SOC290	Work and Employment (4)	12

300 level

Required	BUS301	Business Policy (3)	3
Required	BUS302	International Business Policy (3)	3
Required	BBA340	Cross Cultural Management (3)	3
Required	LEVEL 2 MODULES (12 credit points required)		

Anthropology - 2 of

any two 300-level Anthropology units

Demography and Marketing - 2 of

BBA303	Marketing Communications (3)	
BBA313	Marketing Management: Effectiveness and Efficiency (3)	
DEM355	Social and Applied Demography (3)	
DEM356	Demographic Techniques (3)	
MKTG302	Economy, Place and Culture (3)	
MKTG304	Marketing Operations Management (3)	
BBA315	Business Forecasting (3)	

Economics - 2 of

BBA315	Business Forecasting (3)	
BBA320	Asian Business Environments (3)	
BBA321	The Japanese Economy (3)	
ECON349	South-East Asian Economies (3)	
ECON396	European Union Economics (3)	

Human Geography - 2 of

GEOS311	Asia-Pacific Development (4)	
GEOS322	Population, Health and the Environment (4)	
GEOS324	Economy, Place and Culture (4)	
GEOS326	Urban and Regional Management (4)	
GEOS347	Research Applications in Human Geography (4)	
GEOS378	GIS for Urban and Regional Management (4)	

Politics - 2 of

any two 300-level Politics units

Sociology - 2 of

SOC365	The Intimate Sphere: Love, Friendship, Family (4)	
SOC366	Metropolitan Life Styles (4)	
SOC372	Human Services: Organisations, Structures and Policy (4)	
SOC379	The Public Sphere (4)	
SOC395	Global Actors, Global Spaces (4)	12

Electives

Balance of credit points required 5

TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM 68

Notes: General requirements still to be satisfied (from electives): 200 level or above: 3cp