

<b>Major:</b>	<b>Biotechnology</b>	<b>Code:</b>	<b>BTEC01</b>
<b>Study Pattern:</b>	<b>Biotechnology</b>		
<b>Department:</b>	<b>Department of Chemistry and Biomolecular Sciences</b>		
<b>Division:</b>	<b>Division of Environmental and Life Sciences</b>		
<b>UAC preference:</b>	<b>300512 CSP</b>	<b>310512 DFEE</b>	
<b>Award to be conferred:</b>	<b>BBiotech</b>		
<b>General Requirements:</b>	Minimum number of credit points		72
	Maximum number of credit points at 100 level		30
	Minimum number of credit points at 300 level or above		18
	and completion of other specific requirements as set out below		

<b>Specific Minimum Requirements</b>	<b>Total credit points</b>
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**100 level or above**

Required		BIOL114	Evolution and Biodiversity (3)	3
Required		BIOL115	The Thread of Life (3)	3
Required		CBMS101	Introductory Chemistry A (3)	3
Required		CBMS103	Introductory Chemistry B (3)	3
Required	one of	MATH123	Mathematics 123 (3)	
		MATH130	Mathematics IE (3)	
		MATH132	Mathematics IA (Advanced) (3)	
		MATH135	Mathematics IA (3)	3
Required	either	PHYS140	Physics IA (3)	
	or	PHYS159	Concepts in the Physical Sciences (3)	3

**200 level or above**

Required		CBMS204	Organic Synthesis (3)	3
Required		CBMS208	Chemical Analysis I (3)	3
Required		CBMS215	Microbiology (3)	3
Required		CBMS223	Biochemistry and Molecular Biology I (3)	3
Required		CBMS224	Biochemistry and Molecular Biology II (3)	3

**300 level**

Required		CBMS300	Molecular Biotechnology (3)	3
Required		CBMS301	Technology Mini Project (4)	4
Required		CBMS332	Protein Discovery and Analysis (3)	3
Required		CBMS342	Medicinal Chemistry (4)	4
Required		CBMS352	Molecular Biology (3)	3
Required	either	CBMS309	Biochemistry (3)	
	or	CBMS375	Immunology, Cell and Developmental Biology (4)	3

**Electives** **Balance of credit points required** **19**

**TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM** **72**

**AREA OF STUDY: Business**

<b>Major:</b>	<b>Business Administration</b>	<b>Code:</b>	<b>BUSN01</b>
<b>Study Pattern:</b>	<b>Business Administration</b>		
<b>Department:</b>	<b>Department of Business</b>		
<b>Division:</b>	<b>Division of Economic and Financial Studies</b>		
<b>UAC preference:</b>	<b>300204 CSP</b>	<b>310204 DFEE</b>	
<b>Award to be conferred:</b>	<b>BBA</b>		
<b>General Requirements:</b>	Minimum number of credit points		72
	Maximum number of credit points at 100 level		30
	Minimum number of credit points at 300 level or above		18
	and completion of other specific requirements as set out below		

**NB:** The General Requirements for this award have changed. For conditions prior to 2004 see the appropriate Handbook of Undergraduate Studies.

Specific Minimum Requirements			Total credit points
<b>100 level or above</b>			
Required	either	ACCG105	Introductory Financial Accounting (3)
	or both	ACCG100	Accounting IA (3)
	and	ACCG101	Accounting IB (3)
Required		ACST101	Techniques and Elements of Finance (3)
Required		BBA102	Business Organisation Principles (3)
Required	either	BBA103	Business Economics (3)
	or both	ECON110	Macroeconomic Principles (3)
	and	ECON111	Microeconomic Principles (3)
Required		BBA111	Organisational Behaviour (3)
Required		MKTG101	Marketing Fundamentals (3)
Required	either	STAT170	Introductory Statistics (3)
	or	STAT171	Statistical Data Analysis (3)
Required	one of	COMP units	
		ISYS units	
<b>200 level or above</b>			
Required		ACCG200	Fundamentals of Management Accounting (3)
Required		ACCG253	Financial Management (3)
Required		BBA216	Business Communication Skills (3)
Required		BBA250	Human Resource Management (3)
Required		BUSL250	Business Law (3)
Required	two of	<b>LEVEL 1 MODULES</b> (12 credit points required):	
		<b>Accounting and Finance</b>	
		ACCG201	Organisational Planning and Control (3)
		ACCG250	Accounting Systems Design and Development (3) <i>or</i>
		ACCG251	Accounting and Information Systems (3)
		<b>Business Law</b>	
		BUSL201	Law in Australian Society (3) <i>with either</i>
		BUSL301	Corporations Law (3) <i>or</i>
		BUSL315	Business Litigation (3) <i>or</i>
		BUSL320	Revenue Law (3) <i>or</i>
		BUSL333	Human Resources Law (3) <i>or</i>
		BUSL350	Marketing and Management Law (3) <i>or</i>
		BUSL377	Japanese Trade Law (3) <i>or</i>
		BUSL388	China Trade and Investment Law (3)
		<b>Economics</b>	
		BBA204	Industry Policy and Business Management (3)
		BBA214	Macroeconomic Policy and Business (3)
		<b>Finance</b>	
		ACST201	Financial Techniques, Instruments and Markets (3) <i>with either</i>
		BBA204	Industry Policy and Business Management (3) <i>or</i>
		BBA214	Macroeconomic Policy and Business (3)
		<b>HR Management</b>	
		HRM207	Human Resource Development (3)
		HRM217	Human Resource Planning and Performance Management (3)
		<b>Languages - 2 of</b>	
		200-level Languages units	
		<b>Law - 2 of</b>	
		200-level Law units	
		<b>Marketing</b>	
		BBA203	Product and Pricing Decisions (3)
		BBA213	Distribution Decisions (3)
		<b>Ops Research</b>	
		STAT270	Applied Statistics (3)
		STAT279	Operations Research I (3)

**300 level**

Required	BBA315	Business Forecasting (3)	3
Required	BBA350	Strategic Management I (3)	3
Required	BBA351	Strategic Management II (3)	3
Required	two of	<b>LEVEL 2 MODULES</b> (12 credit points required):	
		<b>Accounting and Finance - 2 of</b>	
	ACCG330	Strategic Management Accounting (3)	
	ACCG350	Financial Statement Analysis (3)	
	ACCG353	Corporate Financial Design (3)	
	ACCG355	Information Systems for Management (3)	
		<b>Business Law - 2 of</b>	
	BUSL301	Corporations Law (3)	
	BUSL315	Business Litigation (3) <i>or</i>	
	BUSL320	Revenue Law (3)	
	BUSL333	Human Resources Law (3)	
	BUSL350	Marketing and Management Law (3)	
	BUSL377	Japanese Trade Law (3) <i>or</i>	
	BUSL388	China Trade and Investment Law (3)	
		<b>Economics - 2 of</b>	
	ECON350	Money and Finance (3)	
	BBA320	Asian Business Environments (3)	
	BBA321	The Japanese Economy (3)	
		<b>Finance - 2 of</b>	
	ECON350	Money and Finance (3)	
	ECON335	The Economics of Financial Institutions	
	ECON360	International Finance	
		<b>HR Management</b>	
	HRM307	Human Resource Management - Issues and Processes (3) <i>with either</i>	
	BBA340	Cross Cultural Management (3) <i>or</i>	
	BUSL333	Human Resources Law (3)	
		<b>Languages - 2 of</b>	
		300-level Languages units	
		<b>Law - 2 of</b>	
		300-level <i>or</i> 400-level Law units	
		<b>Marketing</b>	
	BBA313	Marketing Management: Effectiveness and Efficiency (3) <i>with either</i>	
	BBA340	Cross Cultural Management (3) <i>or</i>	
	BBA303	Marketing Communications (3) <i>or</i>	
	MKTG306	Electronic Commerce: Marketing Channels Decisions (3)	
		<b>Ops Research</b>	
	STAT379	Operations Research II (3) <i>with either</i>	
	STAT321	Logistics and Project Management (3) <i>or</i>	
	STAT373	Design of Surveys and Experiments (3)	12

**Electives**

**TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM 72**

**Notes:**

Where a unit is a requirement of both chosen elective modules and there are no other units available in the elective concerned, the student must add another unit at the same level or higher from any other BBA elective module.

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<b>Major:</b>	<b>Business Administration</b>	<b>Code:</b>	<b>BUSN02</b>
<b>Study Pattern:</b>	<b>International</b>		
<b>Department:</b>	<b>Department of Business</b>		
<b>Division:</b>	<b>Division of Economic and Financial Studies</b>		
<b>UAC preference:</b>	<b>300205 CSP                      310205 DFE</b>		
<b>Award to be conferred:</b>	<b>BBA (International Studies)</b>		

<b>General Requirements:</b>	Minimum number of credit points	72
	Maximum number of credit points at 100 level	30
	Minimum number of credit points at 300 level or above	18
	Minimum number of credit points required at 200 level or above in an approved overseas program	12
	Minimum number of credit points required at 300 level in an approved overseas program	9
	and completion of other specific requirements as set out below	

**NB:** The General Requirements for this award have changed. For conditions prior to 2004 see the appropriate Handbook of Undergraduate Studies.

<b>Specific Minimum Requirements</b>	<b>Total credit points</b>
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**100 level or above**

Required	either	ACCG105	Introductory Financial Accounting (3)	
	or both	ACCG100	Accounting IA (3)	
	and	ACCG101	Accounting IB (3)	3
Required		ACST101	Techniques and Elements of Finance (3)	3
Required		BBA102	Business Organisation Principles (3)	3
Required	either	BBA103	Business Economics (3)	
	or both	ECON110	Macroeconomic Principles (3)	
	and	ECON111	Microeconomic Principles (3)	3
Required		BBA111	Organisational Behaviour (3)	3
Required		MKTG101	Marketing Fundamentals (3)	3
Required	either	STAT170	Introductory Statistics (3)	
	or	STAT171	Statistical Data Analysis (3)	3
Required	one of	COMP units		
		ISYS units		3

**200 level or above**

Required		ACCG200	Fundamentals of Management Accounting (3)	3
Required		ACCG253	Financial Management (3)	3
Required		BBA216	Business Communication Skills (3)	3
Required		BBA250	Human Resource Management (3)	3
Required		BUSL250	Business Law (3)	3
Required	two of	<b>LEVEL 1 MODULES</b> (12 credit points required):		

**Accounting and Finance**

ACCG201	Organisational Planning and Control(3)
ACCG250	Accounting Systems Design and Development (3) <i>or</i>
ACCG251	Accounting and Information Systems (3)

**Business Law - 2 of**

BUSL201	Law in Australian Society (3) <i>with either</i>
BUSL301	Corporations Law (3) <i>or</i>
BUSL315	Business Litigation (3) <i>or</i>
BUSL320	Revenue Law (3) <i>or</i>
BUSL333	Human Resources Law (3) <i>or</i>
BUSL350	Marketing and Management Law (3) <i>or</i>
BUSL377	Japanese Trade Law (3) <i>or</i>
BUSL388	China Trade and Investment Law (3)

**Economics**

BBA204	Industry Policy and Business Management (3)
BBA214	Macroeconomic Policy and Business (3)

**Finance**

ACST201	Financial Techniques, Instruments and Markets (3) <i>with either</i>
BBA204	Industry Policy and Business Management (3) <i>or</i>
BBA214	Macroeconomic Policy and Business (3)

**HR Management**

HRM207	Human Resource Development (3)
HRM217	Human Resource Planning and Performance Management (3)

**Languages - 2 of**

200-level Languages units

**Law - 2 of**

200-level Law units

**Marketing**

BBA203 Product and Pricing Decisions (3)

BBA213 Distribution Decisions (3)

**Ops Research**

STAT270 Applied Statistics (3)

STAT279 Operations Research I (3)

12

**300 level**

Required

BBA315 Business Forecasting (3)

3

Required

BBA350 Strategic Management I (3)

3

Required

BBA351 Strategic Management II (3)

3

Required

two of

**LEVEL 2 MODULES** (12 credit points required):

**Accounting and Finance - 2 of**

ACCG330 Strategic Management Accounting (3)

ACCG350 Financial Statement Analysis (3)

ACCG353 Corporate Financial Design (3)

ACCG355 Information Systems for Management (3)

**Business Law - 2 of**

BUSL301 Corporations Law (3)

BUSL315 Business Litigation

BUSL320 Revenue Law (3)

BUSL333 Human Resources Law (3)

BUSL350 Marketing and Management Law (3)

BUSL377 Japanese Trade Law (3)

BUSL388 China Trade and Investment Law (3)

**Economics - 2 of**

ECON350 Money and Finance (3)

BBA320 Asian Business Environments (3)

BBA321 The Japanese Economy (3)

**Finance - 2 of**

ECON350 Money and Finance (3)

ECON335 The Economics of Financial Institutions

ECON360 International Finance

**HR Management**

HRM307 Human Resource Management - Issues and Processes (3)  
*with either*

BBA340 Cross Cultural Management (3) *or*

BUSL333 Human Resources Law (3)

**Languages - 2 of**

300-level Languages units

**Law - 2 of**

300-level or 400-level Law units

**Marketing**

BBA313 Marketing Management: Effectiveness and Efficiency (3)  
*with either*

BBA340 Cross Cultural Management (3) *or*

BBA303 Marketing Communications (3) *or*

MKTG306 Electronic Commerce: Marketing Channels Decisions (3)

**Ops Research**

STAT379 Operations Research II (3) *with either*

STAT321 Logistics and Project Management (3) *or*

STAT373 Design of Surveys and Experiments (3)

12

**Electives**

**Balance of credit points required**

**TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM**

**72**

**Notes:** Where a unit is a requirement of both chosen elective modules and there are no other units available in the elective concerned, the student must add another unit at the same level or higher from any other BBA elective module.

<b>Major:</b>	<b>Business Administration</b>		
<b>Study Pattern:</b>	<b>Business + Japanese A</b>	<b>Code:</b>	<b>BUSN03</b>
<b>Department:</b>	<b>Department of Asian Languages, Department of Business</b>		
<b>Division:</b>	<b>Division of Economic and Financial Studies, Division of Humanities</b>		
<b>UAC preference:</b>	<b>300250 CSP</b>	<b>310250 DFEE</b>	
<b>Award to be conferred:</b>	<b>BBA BA</b>		
<b>General Requirements:</b>	Minimum number of credit points		96
	Maximum number of credit points at 100 level		30
	Minimum number of credit points at 300 level or above		30
	and completion of other specific requirements as set out below		

<b>Specific Minimum Requirements</b>	<b>Total credit points</b>
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**100 level or above**

Required	either	ACCG105	Introductory Financial Accounting (3)	
	or both	ACCG100	Accounting IA (3)	
	and	ACCG101	Accounting IB (3)	3
Required		ACST101	Techniques and Elements of Finance (3)	3
Required		BBA102	Business Organisation Principles (3)	3
Required	either	BBA103	Business Economics (3)	
	or both	ECON110	Macroeconomic Principles (3)	
	and	ECON111	Microeconomic Principles (3)	3
Required		BBA111	Organisational Behaviour (3)	3
Required		MKTG101	Marketing Fundamentals (3)	3
Required		JPN110	Introductory Japanese I (3)	3
Required		JPN111	Introductory Japanese II (3)	3
Required	either	JPN115	Introduction to Japanese Writing for Non-Kanji Background Learners (3)	
	or	JPN116	Introduction to Japanese Writing for Kanji Background Learners (2)	2
Required	either	STAT170	Introductory Statistics (3)	
	or	STAT171	Statistical Data Analysis (3)	3
Required	one of	COMP units		
		ISYS units		3

**200 level or above**

Required		ACCG200	Fundamentals of Management Accounting (3)	3
Required		ACCG253	Financial Management (3)	3
Required		BBA216	Business Communication Skills (3)	3
Required		BBA250	Human Resource Management (3)	3
Required		BUSL250	Business Law (3)	3
Required		JPN221	Japanese Language II (1) (3)	3
Required		JPN222	Japanese Language II (2) (3)	3
Required	either	BBA204	Industry Policy and Business Management (3)	
	or	BBA214	Macroeconomic Policy and Business (3)	3

**300 level**

Required		BBA315	Business Forecasting (3)	3
Required		BBA320	Asian Business Environments (3)	3
Required		BBA321	The Japanese Economy (3)	3
Required		BBA340	Cross Cultural Management (3)	3
Required		BBA350	Strategic Management I (3)	3
Required		BBA351	Strategic Management II (3)	3
Required		ECON350	Money and Finance (3)	3
Required		JPN315	Advanced Spoken Japanese: Workshop in Oral Presentation and Interpreting (3)	3
Required		JPN331	Japanese Language III (1) (3)	3
Required		JPN350	Japanese Economic Documents (3)	3

Required	12 cp from	JPN330	Reading in Japanese Literature (3)	
		JPN332	Japanese Language III (2) (3)	
		JPN320	Japanese Mass Media Workshop (3)	
		ACCG353	Corporate Financial Design (3)	
		JPNX300	Study Abroad Program (12)	12
<b>Electives</b>		<b>Balance of credit points required</b>		
<b>TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM</b>				<b>98</b>

<b>Major:</b>	<b>Business Administration</b>			
<b>Study Pattern:</b>	<b>Business + Japanese B</b>	<b>Code:</b>	<b>BUSN04</b>	
<b>Department:</b>	<b>Department of Asian Languages, Department of Business</b>			
<b>Division:</b>	<b>Division of Economic and Financial Studies, Division of Humanities</b>			
<b>UAC preference:</b>	<b>300250 CSP</b>	<b>310250 DFEE</b>		
<b>Award to be conferred:</b>	<b>BBA BA</b>			
<b>General Requirements:</b>	Minimum number of credit points			96
	Maximum number of credit points at 100 level			30
	Minimum number of credit points at 300 level or above			30
	and completion of other specific requirements as set out below			

<b>Specific Minimum Requirements</b>	<b>Total credit points</b>
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**100 level or above**

Required	either	ACCG105	Introductory Financial Accounting (3)	
	or both	ACCG100	Accounting IA (3)	
	and	ACCG101	Accounting IB (3)	3
Required		ACST101	Techniques and Elements of Finance (3)	3
Required		BBA102	Business Organisation Principles (3)	3
Required	either	BBA103	Business Economics (3)	
	or both	ECON110	Macroeconomic Principles (3)	
	and	ECON111	Microeconomic Principles (3)	3
Required		BBA111	Organisational Behaviour (3)	3
Required		JPN153	Introductory Japanese III (1) (3)	3
Required		JPN154	Introductory Japanese III (2) (3)	3
Required		MKTG101	Marketing Fundamentals (3)	3
Required	either	STAT170	Introductory Statistics (3)	
	or	STAT171	Statistical Data Analysis (3)	3
Required	one of	COMP units		
		ISYS units		3

**200 level or above**

Required		ACCG200	Fundamentals of Management Accounting (3)	3
Required		ACCG253	Financial Management (3)	3
Required		BBA216	Business Communication Skills (3)	3
Required		BBA250	Human Resource Management (3)	3
Required		BUSL250	Business Law (3)	3
Required		JPN221	Japanese Language II (1) (3)	3
Required		JPN222	Japanese Language II (2) (3)	3
Required	either	BBA204	Industry Policy and Business Management (3)	
	or	BBA214	Macroeconomic Policy and Business (3)	3

**300 level**

Required		BBA315	Business Forecasting (3)	3
Required		BBA320	Asian Business Environments (3)	3
Required		BBA321	The Japanese Economy (3)	3
Required		BBA350	Strategic Management I (3)	3
Required		BBA351	Strategic Management II (3)	3
Required		ECON350	Money and Finance (3)	3
Required		JPN315	Advanced Spoken Japanese: Workshop in Oral Presentation and Interpreting (3)	3
Required		JPN331	Japanese Language III (1) (3)	3

Required	JPN332	Japanese Language III (2) (3)	3
Required	JPN350	Japanese Economic Documents (3)	3
Required	12 cp from		
	ACCG353	Corporate Financial Design (3)	
	BBA340	Cross Cultural Management (3)	
	JPN320	Japanese Mass Media Workshop (3)	
	JPN330	Reading in Japanese Literature (3)	
	JPNX300	Study Abroad Program (12)	12
<b>Electives</b>	<b>Balance of credit points required</b>		
<b>TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM</b>			<b>96</b>
<b>Notes:</b>	Entry Restriction: HSC Beginners or Continuers Japanese		

<b>Major:</b>	<b>Business Administration</b>		
<b>Study Pattern:</b>	<b>Business + Japanese C</b>	<b>Code:</b>	<b>BUSN05</b>
<b>Department:</b>	<b>Department of Asian Languages, Department of Business</b>		
<b>Division:</b>	<b>Division of Economic and Financial Studies, Division of Humanities</b>		
<b>UAC preference:</b>	<b>300250 CSP</b>	<b>310250 DFEE</b>	
<b>Award to be conferred:</b>	<b>BBA BA</b>		
<b>General Requirements:</b>	Minimum number of credit points		96
	Maximum number of credit points 100 level		30
	Minimum number of credit points at 300 level or above		30
	and completion of other specific requirements as set out below		

**Specific Minimum Requirements** **Total credit points**

**100 level or above**

Required	either	ACCG105	Introductory Financial Accounting (3)	
	or both	ACCG100	Accounting IA (3)	
	and	ACCG101	Accounting IB (3)	3
Required		ACST101	Techniques and Elements of Finance (3)	3
Required		BBA102	Business Organisation Principles (3)	3
Required	either	BBA103	Business Economics (3)	
	or both	ECON110	Macroeconomic Principles (3)	
	and	ECON111	Microeconomic Principles (3)	3
Required		BBA111	Organisational Behaviour (3)	3
Required		MKTG101	Marketing Fundamentals (3)	3
Required	either	STAT170	Introductory Statistics (3)	
	or	STAT171	Statistical Data Analysis (3)	3
Required	one of	COMP units		
		ISYS units		3

**200 level or above**

Required		ACCG200	Fundamentals of Management Accounting (3)	3
Required		ACCG253	Financial Management (3)	3
Required		BBA216	Business Communication Skills (3)	3
Required		BBA250	Human Resource Management (3)	3
Required		BUSL250	Business Law (3)	3
Required		JPN221	Japanese Language II (1) (3)	3
Required		JPN222	Japanese Language II (2) (3)	3
Required	either	BBA204	Industry Policy and Business Management (3)	
	or	BBA214	Macroeconomic Policy and Business (3)	3

**300 level**

Required		BBA315	Business Forecasting (3)	3
Required		BBA320	Asian Business Environments (3)	3
Required		BBA321	The Japanese Economy (3)	3
Required		BBA350	Strategic Management I (3)	3
Required		BBA351	Strategic Management II (3)	3
Required		ECON350	Money and Finance (3)	3
Required		JPN315	Advanced Spoken Japanese: Workshop in Oral Presentation and Interpreting (3)	3
Required		JPN331	Japanese Language III (1) (3)	3

Required	JPN332	Japanese Language III (2) (3)	3
Required	JPN350	Japanese Economic Documents (3)	3
Required	JPN381	Advanced Japanese Language (1) (3)	3
Required	JPN382	Advanced Japanese Language (2) (3)	3
Required	12 cp from		
	ACCG353	Corporate Financial Design (3)	
	BBA340	Cross Cultural Management (3)	
	JPN320	Japanese Mass Media Workshop (3)	
	JPN330	Reading in Japanese Literature (3)	
	JPN378	Japanese Research Option (3)	
	JPNX300	Study Abroad Program (12)	12
<b>Electives</b>	<b>Balance of credit points required</b>		
<b>TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM</b>			<b>96</b>
<b>Notes:</b>	Entry restriction: HSC Extension Japanese		

<b>Major:</b>	<b>Business Administration</b>		
<b>Study Pattern:</b>	<b>Business + Psychology</b>	<b>Code:</b>	<b>BUSN06</b>
<b>Department:</b>	<b>Department of Business</b>		
<b>Division:</b>	<b>Division of Economic and Financial Studies</b>		
<b>UAC preference:</b>	<b>300258 CSP</b>	<b>310258 DFEE</b>	
<b>Award to be conferred:</b>	<b>BBA BA-Psych</b>		
<b>General Requirements:</b>	Minimum number of credit points		96
	Maximum number of credit points at 100 level		30
	Minimum number of credit points at 300 level or above		30
	and completion of other specific requirements as set out below		

**Specific Minimum Requirements** **Total credit points**

**100 level or above**

Required	either	ACCG105	Introductory Financial Accounting (3)	
	or both	ACCG100	Accounting IA (3)	
	and	ACCG101	Accounting IB (3)	3
Required		ACST101	Techniques and Elements of Finance (3)	3
Required		BBA102	Business Organisation Principles (3)	3
Required	either	BBA103	Business Economics (3)	
	or both	ECON110	Macroeconomic Principles (3)	
	and	ECON111	Microeconomic Principles (3)	3
Required		BBA111	Organisational Behaviour (3)	3
Required		MKTG101	Marketing Fundamentals (3)	3
Required		PSY104	Introduction to Psychology I (3)	3
Required		PSY105	Introduction to Psychology II (3)	3
Required	either	STAT170	Introductory Statistics (3)	
	or	STAT171	Statistical Data Analysis (3)	3
Required	one of	COMP units		
		ISYS units		3

**200 level or above**

Required	ACCG200	Fundamentals of Management Accounting (3)	3
Required	ACCG253	Financial Management (3)	3
Required	BBA216	Business Communication Skills (3)	3
Required	BBA250	Human Resource Management (3)	3
Required	BUSL250	Business Law (3)	3
Required	PSY234	Social and Personality Psychology (3)	3
Required	PSY235	Developmental Psychology (3)	3
Required	PSY236	Biopsychology and Learning (3)	3
Required	PSY237	Cognition and Perception (3)	3
Required	PSY222	Design and Statistics II (4)	4

Required	one of	<b>LEVEL 1 MODULES</b> (6 credit points required):	
		<b>Accounting and Finance</b>	
		ACCG201	Organisational Planning and Control(3)
		ACCG250	Accounting Systems Design and Development (3) <i>or</i>
		ACCG251	Accounting and Information Systems (3)
		<b>Business Law</b>	
		BUSL201	Law in Australian Society (3) <i>with either</i>
		BUSL301	Corporations Law (3) <i>or</i>
		BUSL315	Business Litigation (3) <i>or</i>
		BUSL320	Revenue Law (3) <i>or</i>
		BUSL333	Human Resources Law (3) <i>or</i>
		BUSL350	Marketing and Management Law (3) <i>or</i>
		BUSL377	Japanese Trade Law (3) <i>or</i>
		BUSL388	China Trade and Investment Law (3)
		<b>Economics</b>	
		BBA204	Industry Policy and Business Management (3)
		BBA214	Macroeconomic Policy and Business (3)
		<b>Finance</b>	
		ACST201	Financial Techniques, Instruments and Markets (3) <i>with either</i>
		BBA204	Industry Policy and Business Management (3) <i>or</i>
		BBA214	Macroeconomic Policy and Business (3)
		<b>HR Management</b>	
		HRM207	Human Resource Development (3)
		HRM217	Human Resource Planning and Performance Management (3)
		<b>Languages - 2 of</b>	
		200-level Languages units	
		<b>Law - 2 of</b>	
		200-level Law units	
		<b>Marketing</b>	
		BBA203	Product and Pricing Decisions (3)
		BBA213	Distribution Decisions (3)
		<b>Ops Research</b>	
		STAT270	Applied Statistics (3)
		STAT279	Operations Research I (3)
<b>300 level</b>			
Required		BBA315	Business Forecasting (3)
Required		BBA350	Strategic Management I (3)
Required		BBA351	Strategic Management II (3)
Required		PSY307	Organisational Psychology (4)
Required		PSY332	Principles of Psychological Assessment (4)
Required	8 cp from		PSY units
Required	one of	<b>LEVEL 2 MODULES</b> (6 credit points required):	
		<b>Accounting and Finance - 2 of</b>	
		ACCG330	Strategic Management Accounting (3)
		ACCG350	Financial Statement Analysis (3)
		ACCG353	Corporate Financial Design (3)
		ACCG355	Information Systems for Management (3)
		<b>Business Law - 2 of</b>	
		BUSL301	Corporations Law (3)
		BUSL315	Business Litigation (3) <i>or</i>
		BUSL320	Revenue Law (3)
		BUSL333	Human Resources Law (3)
		BUSL350	Marketing and Management Law (3)
		BUSL377	Japanese Trade Law (3) <i>or</i>
		BUSL388	China Trade and Investment Law (3)

**Economics - 2 of**

ECON350	Money and Finance (3)
BBA320	Asian Business Environments (3)
BBA321	The Japanese Economy (3)

**Finance - 2 of**

ECON350	Money and Finance (3)
ECON335	The Economics of Financial Institutions
ECON360	International Finance

**HR Management**

HRM307	Human Resource Management - Issues and Processes (3) <i>with either</i>
BBA340	Cross Cultural Management (3) <i>or</i>
BUSL333	Human Resources Law (3)

**Languages- 2 of**

300-level Languages units

**Law - 2 of**

300-level or 400-level Law units

**Marketing**

BBA313	Marketing Management: Effectiveness and Efficiency (3) <i>with either</i>
BBA340	Cross Cultural Management (3) <i>or</i>
BBA303	Marketing Communications (3) <i>or</i>
MKTG306	Electronic Commerce: Marketing Channels Decisions (3)

**Ops Research**

STAT379	Operations Research II (3) <i>with either</i>	
STAT321	Logistics and Project Management (3) <i>or</i>	
STAT373	Design of Surveys and Experiments (3)	6

**Electives**

**Balance of credit points required**

**TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM 97**

**Notes:**

Where a unit is a requirement of both chosen elective modules and there are no other units available in the elective concerned, the student must add another unit at the same level or higher from any other BBA elective module.

<b>Major:</b>	<b>Business Administration</b>		
<b>Study Pattern:</b>	<b>Business Accounting</b>	<b>Code:</b>	<b>BUSN07</b>
<b>Department:</b>	<b>Department of Business</b>		
<b>Division:</b>	<b>Division of Economic and Financial Studies</b>		
<b>UAC preference:</b>	<b>300280 CSP</b>	<b>310280 DFEE</b>	
<b>Award to be conferred:</b>	<b>BBA BCom-Accg</b>		
General Requirements:	Minimum number of credit points		96
	Maximum number of credit points at 100 level		30
	Minimum number of credit points at 300 level or above		30
	and completion of other specific requirements as set out below		

**Specific Minimum Requirements Total credit points**

**100 level or above**

Required	either	ACCG100	Accounting IA (3)	
	or	ACCG105	Introductory Financial Accounting (3)	3
Required		ACCG101	Accounting IB (3)	3
Required		ACST101	Techniques and Elements of Finance (3)	3
Required		BBA102	Business Organisation Principles (3)	3
Required		BBA111	Organisational Behaviour (3)	3
Required		ECON110	Macroeconomic Principles (3)	3
Required		ECON111	Microeconomic Principles (3)	3
Required		MKTG101	Marketing Fundamentals (3)	3
Required	either	STAT170	Introductory Statistics (3)	
	or	STAT171	Statistical Data Analysis (3)	3
Required	one of	COMP units		
		ISYS units		3

**200 level or above**

Required		ACCG200	Fundamentals of Management Accounting (3)	3
Required		ACCG201	Organisational Planning and Control (3)	3
Required	either	ACCG250	Accounting Systems Design and Development (3)	
	or	ACCG251	Accounting and Information Systems (3)	3
Required		ACCG253	Financial Management (3)	3
Required		BBA216	Business Communication Skills (3)	3
Required		BBA250	Human Resource Management (3)	3
Required		BUSL250	Business Law (3)	3
Required	one of	<b>LEVEL 1 MODULES</b> (6 credit points required):		

**Economics**

BBA204	Industry Policy and Business Management (3)
BBA214	Macroeconomic Policy and Business (3)

**Finance**

ACST201	Financial Techniques, Instruments and Markets (3) <i>with either</i>
BBA204	Industry Policy and Business Management (3) <i>or</i>
BBA214	Macroeconomic Policy and Business (3)

**HR Management**

HRM207	Human Resource Development (3)
HRM217	Human Resource Planning and Performance Management (3)

**Languages - 2 of**

200-level Languages units

**Marketing**

BBA203	Product and Pricing Decisions (3)
BBA213	Distribution Decisions (3)

**Ops Research**

STAT270	Applied Statistics (3)	
STAT279	Operations Research I (3)	6

**300 level**

Required		ACCG310	Corporate Accounting and Reporting (4)	4
Required		ACCG323	Financial Accounting Theory and Practice (4)	4
Required		ACCG340	Auditing and Assurance Services (3)	3
Required		BBA315	Business Forecasting (3)	3
Required		BBA350	Strategic Management I (3)	3
Required		BBA351	Strategic Management II (3)	3
Required		BUSL301	Corporations Law (3)	3
Required		BUSL320	Revenue Law (3)	3
Required	two of	ACCG330	Strategic Management Accounting (3)	
		ACCG350	Financial Statement Analysis (3)	
		ACCG353	Corporate Financial Design (3)	
		ACCG355	Information Systems for Management (3)	6
Required	one of	<b>LEVEL 2 MODULES</b> (6 credit points required)		

**Economics - 2 of**

ECON350	Money and Finance (3)
BBA320	Asian Business Environments (3)
BBA321	The Japanese Economy (3)

**Finance - 2 of**

ECON350	Money and Finance (3)
ECON335	The Economics of Financial Institutions
ECON360	International Finance

**HR Management**

HRM307	Human Resource Management - Issues and Processes (3)
	<i>with either</i>
BBA340	Cross Cultural Management (3) <i>or</i>
BUSL333	Human Resources Law (3)

**Languages - 2 of**

300-level Languages units

**Marketing**

BBA313	Marketing Management: Effectiveness and Efficiency (3) <i>with either</i>
BBA340	Cross Cultural Management (3) <i>or</i>
BBA303	Marketing Communications (3) <i>or</i>
MKTG306	Electronic Commerce: Marketing Channels Decisions (3)

**Ops Research**

STAT379	Operations Research II (3) <i>with either</i>	
STAT321	Logistics and Project Management (3) <i>or</i>	
STAT373	Design of Surveys and Experiments (3)	6

<b>Electives</b>	<b>Balance of credit points required</b>	<b>1</b>
<b>TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM</b>		<b>96</b>

**Notes:** Where a unit is a requirement of both chosen elective modules and there are no other units available in the elective concerned, the student must add another unit at the same level or higher from any other BBA elective module.

<b>Major:</b>	<b>Business Administration</b>		
<b>Study Pattern:</b>	<b>Business + Economics</b>	<b>Code:</b>	<b>BUSN08</b>
<b>Department:</b>	<b>Department of Business</b>		
<b>Division:</b>	<b>Division of Economic and Financial Studies</b>		
<b>UAC preference:</b>	<b>300281 CSP</b>	<b>310281 DFEE</b>	
<b>Award to be conferred:</b>	<b>BBA BEc</b>		
<b>General Requirements:</b>	Minimum number of credit points		96
	Maximum number of credit points at 100 level		30
	Minimum number of credit points required at 300 level		30
	and completion of other specific requirements as set out below		

**Specific Minimum Requirements** **Total credit points**

**100 level or above**

Required	either	ACCG105	Introductory Financial Accounting (3)	
	or both	ACCG100	Accounting IA (3)	
	and	ACCG101	Accounting IB (3)	3
Required		ACST101	Techniques and Elements of Finance (3)	3
Required		BBA102	Business Organisation Principles (3)	3
Required		BBA111	Organisational Behaviour (3)	3
Required		ECON110	Macroeconomic Principles (3)	3
Required		ECON111	Microeconomic Principles (3)	3
Required		ECON141	Introductory Econometrics (3)	3
Required		MKTG101	Marketing Fundamentals (3)	3
Required	either	STAT170	Introductory Statistics (3)	
	or	STAT171	Statistical Data Analysis (3)	3
Required	one of	COMP units		
		ISYS units		3

**200 level or above**

Required		ACCG200	Fundamentals of Management Accounting (3)	3
Required		ACCG253	Financial Management (3)	3
Required		BBA216	Business Communication Skills (3)	3
Required		BBA250	Human Resource Management (3)	3
Required		BUSL250	Business Law (3)	3
Required		ECON200	Microeconomic Analysis (4)	4
Required		ECON201	Macroeconomic Analysis (4)	4
Required		ECON210	Public Economics (3)	3
Required		ECON232	Econometric Principles (3)	3
Required	one of	<b>LEVEL 1 MODULES</b> (6 credit points required):		

**Accounting and Finance**

ACCG201	Organisational Planning and Control(3)
ACCG250	Accounting Systems Design and Development (3) <i>or</i>
ACCG251	Accounting and Information Systems (3)

**Finance**

ACST201	Financial Techniques, Instruments and Markets (3)	
ECON233	Financial Econometrics (3)	

**HR Management**

HRM207	Human Resource Development (3)	
HRM217	Human Resource Planning and Performance Management (3)	

**Languages - 2 of**

200-level Languages units

**Marketing**

BBA203	Product and Pricing Decisions (3)	
BBA213	Distribution Decisions (3)	

**Ops Research**

STAT270	Applied Statistics (3)	
STAT279	Operations Research I (3)	6

**300 level**

Required	BBA315	Business Forecasting (3)	3
Required	BBA350	Strategic Management I (3)	3
Required	BBA351	Strategic Management II (3)	3
Required	ECON309	Industrial Organisation (3)	3
Required	ECON311	Macroeconomic Policy (3)	3
Required	6 cp from one of	ECON units	6

**LEVEL 2 MODULES** (6 credit points required):

**Accounting and Finance - 2 of**

ACCG330	Strategic Management Accounting (3)	
ACCG350	Financial Statement Analysis (3)	
ACCG353	Corporate Financial Design (3)	
ACCG355 I	Information Systems for Management (3)	

**Finance - 2 of**

ECON350	Money and Finance (3)	
ECON335	The Economics of Financial Institutions	
ECON360	International Finance	

**HR Management**

HRM307	Human Resource Management - Issues and Processes (3) <i>with either</i>	
BBA340	Cross Cultural Management (3) <i>or</i>	
BUSL333	Human Resources Law (3)	

**Languages - 2 of**

300-level Languages units

**Marketing**

BBA313	Marketing Management: Effectiveness and Efficiency (3) <i>with either</i>	
BBA340	Cross Cultural Management (3) <i>or</i>	
BBA303	Marketing Communications (3) <i>or</i>	
MKTG306	Electronic Commerce: Marketing Channels Decisions (3)	

**Ops Research**

STAT379	Operations Research II (3) <i>with either</i>	
STAT321	Logistics and Project Management (3) <i>or</i>	
STAT373	Design of Surveys and Experiments (3)	6

**Electives**

**Balance of credit points required 4**

**TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM 96**

**Notes:**

Where a unit is a requirement of both chosen elective modules and there are no other units available in the elective concerned, the student must add another unit at the same level or higher from any other BBA elective module.

**Major:** Business Administration  
**Study Pattern:** Business + Applied Econometrics **Code:** BUSN09  
**Department:** Department of Business  
**Division:** Division of Economic and Financial Studies  
**UAC preference:** 300281 CSP 310281 DFEE  
**Award to be conferred:** BBA BEc

**General Requirements:** Minimum number of credit points 96  
 Maximum number of credit points at 100 level 30  
 Minimum number of credit points at 300 level or above 30  
 and completion of other specific requirements as set out below

**Specific Minimum Requirements** **Total credit points**

**100 level or above**

Required	either	ACCG105	Introductory Financial Accounting (3)	
	or both	ACCG100	Accounting IA (3)	
	and	ACCG101	Accounting IB (3)	3
Required		ACST101	Techniques and Elements of Finance (3)	3
Required		BBA102	Business Organisation Principles (3)	3
Required		BBA111	Organisational Behaviour (3)	3
Required		ECON110	Macroeconomic Principles (3)	3
Required		ECON111	Microeconomic Principles (3)	3
Required		ECON141	Introductory Econometrics (3)	3
Required		MKTG101	Marketing Fundamentals (3)	3
Required	either	STAT170	Introductory Statistics (3)	
	or	STAT171	Statistical Data Analysis (3)	3
Required	one of	COMP units		
		ISYS units		3

**200 level or above**

Required		ACCG200	Fundamentals of Management Accounting (3)	3
Required		ACCG253	Financial Management (3)	3
Required		BBA216	Business Communication Skills (3)	3
Required		BBA250	Human Resource Management (3)	3
Required		BUSL250	Business Law (3)	3
Required		ECON200	Microeconomic Analysis (4)	4
Required		ECON201	Macroeconomic Analysis (4)	4
Required		ECON210	Public Economics (3)	3
Required		ECON232	Econometric Principles (3)	3
Required	one of	<b>LEVEL 1 MODULES</b> (6 credit points required):		

**Accounting and Finance**

ACCG201 Organisational Planning and Control (3)  
 ACCG250 Accounting Systems Design Development (3) *or*  
 ACCG251 Accounting and Information Systems (3)

**Finance**

ACST201 Financial Techniques, Instruments and Markets (3)  
 ECON233 Financial Econometrics (3)

**HR Management**

HRM207 Human Resource Development (3)  
 HRM217 Human Resource Planning and Performance Management (3)

**Languages - 2 of**

200-level Languages units

**Marketing**

BBA203 Product and Pricing Decisions (3)  
 BBA213 Distribution Decisions (3)

**Ops Research**

STAT270 Applied Statistics (3)  
 STAT279 Operations Research I (3) 6

**300 level**

Required	BBA315	Business Forecasting (3)	3
Required	BBA350	Strategic Management I (3)	3
Required	BBA351	Strategic Management II (3)	3
Required	ECON309	Industrial Organisation (3)	3
Required	ECON311	Macroeconomic Policy (3)	3
Required	ECON332	Econometric Models (3)	3
Required	ECON333	Econometric Methods (3)	3
Required	ECON361	Economic and Business Forecasting (3)	3
Required	one of	<b>LEVEL 2 MODULES</b> (6 credit points required):	

**Accounting and Finance - 2 of**

ACCG330	Strategic Management Accounting (3)
ACCG350	Financial Statement Analysis (3)
ACCG353	Corporate Financial Design (3)
ACCG355	Information Systems for Management (3)

**Finance - 2 of**

ECON350	Money and Finance (3)
ECON335	The Economics of Financial Institutions
ECON360	International Finance

**HR Management**

HRM307	Human Resource Management - Issues and Processes (3) <i>with either</i>
BBA340	Cross Cultural Management (3) <i>or</i>
BUSL333	Human Resources Law (3)

**Languages - 2 of**

300-level	Languages units
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**Marketing**

BBA313	Marketing Management: Effectiveness and Efficiency (3) <i>with either</i>
BBA340	Cross Cultural Management (3) <i>or</i>
BBA303	Marketing Communications (3) <i>or</i>
MKTG306	Electronic Commerce: Marketing Channels Decisions (3)

**Ops Research**

STAT379	Operations Research II (3) <i>with either</i>	
STAT321	Logistics and Project Management (3) <i>or</i>	
STAT373	Design of Surveys and Experiments (3)	6

**Electives** **Balance of credit points required** **1**

**TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM** **96**

**Notes:** Where a unit is a requirement of both chosen elective modules and there are no other units available in the elective concerned, the student must add another unit at the same level or higher from any other BBA elective module.

<b>Major:</b>	<b>Business Administration</b>	
<b>Study Pattern:</b>	<b>European Business and Language Studies A</b>	
<b>Code:</b>	<b>BUSN11</b>	
<b>Department:</b>	<b>Department of Business, Department of European Languages</b>	
<b>Division:</b>	<b>Division of Economic and Financial Studies, Division of Humanities</b>	
<b>UAC preference:</b>	<b>300253 CSP</b>	<b>310253 DFEE</b>
<b>Award to be conferred:</b>	<b>BBA BA</b>	
<b>General Requirements:</b>	Minimum number of credit points	96
	Maximum number of credit points at 100 level	30
	Minimum number of credit points at 300 level or above	30
	and completion of other specific requirements as set out below	

<b>Specific Minimum Requirements</b>			<b>Total credit points</b>	
<b>100 level or above</b>				
Required		ACCG105	Introductory Financial Accounting (3)	3
Required		ACST101	Techniques and Elements of Finance (3)	3
Required		BBA102	Business Organisation Principles (3)	3
Required	either	BBA103	Business Economics (3)	
	or both	ECON110	Macroeconomic Principles (3)	
	and	ECON111	Microeconomic Principles (3)	3
Required		BBA111	Organisational Behaviour (3)	3
Required		MKTG101	Marketing Fundamentals (3)	3
Required	either	STAT170	Introductory Statistics (3)	
	or	STAT171	Statistical Data Analysis (3)	3
Required	one of	COMP units		
		ISYS units		3
Required	one of	EUL101	Societies of Europe (3)	
		FRN125	Introductory French III (3)	
		GMN133	Introductory German III (3)	3
Required	two of	Introductory units in a European language		6
<b>200 level or above</b>				
Required		ACCG200	Fundamentals of Management Accounting (3)	3
Required		ACCG253	Financial Management (3)	3
Required		BBA214	Macroeconomic Policy and Business (3)	3
Required		BBA216	Business Communication Skills (3)	3
Required		BBA250	Human Resource Management (3)	3
Required		BUSL250	Business Law (3)	3
Required	either	HIST270	Twentieth-Century Europe (4)	
	or	SOC235	Power, Difference and Recognition (4)	4
Required	two of	Intermediate units in a European Language		6
<b>300 level</b>				
Required		BBA315	Business Forecasting (3)	3
Required		BBA350	Strategic Management I (3)	3
Required		BBA351	Strategic Management II (3)	3
Required		ECON396	European Union Economics (3)	3
Required	either	BBA340	Cross Cultural Management (3)	
	or	HIST370	Twentieth-Century Europe (4)	3
Required	one of	EULX300	Study Abroad Program (12)	
		Advanced units in a European Language		12
<b>Electives</b>		<b>Balance of credit points required</b>		<b>11</b>
<b>TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM</b>				<b>99</b>

<b>Major:</b>	<b>Business Administration</b>
<b>Study Pattern:</b>	<b>European Business and Language Studies B</b>
<b>Code:</b>	<b>BUSN12</b>
<b>Department:</b>	<b>Department of Business, Department of European Languages</b>
<b>Division:</b>	<b>Division of Economic and Financial Studies, Division of Humanities</b>
<b>UAC preference:</b>	<b>300253 CSP                      310253 DFEE</b>
<b>Award to be conferred:</b>	<b>BBA BA</b>
<b>General Requirements:</b>	Minimum number of credit points <span style="float: right;">96</span>
	Maximum number of credit points at 100 level <span style="float: right;">30</span>
	Minimum number of credit points at 300 level or above <span style="float: right;">30</span>
	and completion of other specific requirements as set out below

<b>Specific Minimum Requirements</b>			<b>Total credit points</b>	
<b>100 level or above</b>				
Required		ACCG105	Introductory Financial Accounting (3)	3
Required		ACST101	Techniques and Elements of Finance (3)	3
Required		BBA102	Business Organisation Principles (3)	3
Required		BBA103	Business Economics (3)	3

Required		BBA111	Organisational Behaviour (3)	3
Required		MKTG101	Marketing Fundamentals (3)	3
Required	either	STAT170	Introductory Statistics (3)	
	or	STAT171	Statistical Data Analysis (3)	3
Required	one of	COMP units		
		ISYS units		3
Required		EUL101	Societies of Europe (3)	3
<b>200 level or above</b>				
Required		ACCG200	Fundamentals of Management Accounting (3)	3
Required		ACCG253	Financial Management (3)	3
Required		BBA214	Macroeconomic Policy and Business (3)	3
Required		BBA216	Business Communication Skills (3)	3
Required		BBA250	Human Resource Management (3)	3
Required		BUSL250	Business Law (3)	3
Required	either	HIST270	Twentieth-Century Europe (4)	
	or	SOC235	Power, Difference and Recognition (4)	4
Required	two of	Intermediate units in a	European language	6
<b>300 level</b>				
Required		BBA315	Business Forecasting (3)	3
Required		BBA350	Strategic Management I (3)	3
Required		BBA351	Strategic Management II (3)	3
Required		ECON396	European Union Economics (3)	3
Required	either	BBA340	Cross Cultural Management (3)	
	or	HIST370	Twentieth-Century Europe (4)	3
Required	one of	EULX300	Study Abroad Program (12)	
		Advanced units in a European Language		12
<b>Electives</b>		<b>Balance of credit points required</b>		<b>14</b>
<b>TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM</b>				<b>96</b>

<b>Major:</b>	<b>Business Administration</b>		
<b>Study Pattern:</b>	<b>Business Demographics</b>	<b>Code:</b>	<b>BUSN13</b>
<b>Department:</b>	<b>Department of Business</b>		
<b>Division:</b>	<b>Division of Economic and Financial Studies</b>		
<b>UAC preference:</b>	<b>300204 CSP</b>	<b>310204 DFEE</b>	
<b>Award to be conferred:</b>	<b>BBA</b>		
General Requirements:	Minimum number of credit points		72
	Maximum number of credit points at 100 level		30
	Minimum number of credit points at 300 level or above		18
	and completion of other specific requirements as set out below		

<b>Specific Minimum Requirements</b>				<b>Total credit points</b>
<b>100 level or above</b>				
Required	either	ACCG105	Introductory Financial Accounting (3)	
	or both	ACCG100	Accounting IA (3)	
	and	ACCG101	Accounting IB (3)	3
Required		ACST101	Techniques and Elements of Finance (3)	3
Required		BBA102	Business Organisation Principles (3)	3
Required	either	BBA103	Business Economics (3)	
	or both	ECON110	Macroeconomic Principles (3)	
	and	ECON111	Microeconomic Principles (3)	3
Required		BBA111	Organisational Behaviour (3)	3
Required		DEM127	Demographic Fundamentals (3)	3
Required		MKTG101	Marketing Fundamentals (3)	3
Required	either	STAT170	Introductory Statistics (3)	
	or	STAT171	Statistical Data Analysis (3)	3
Required	one of	COMP units		
		ISYS units		3

**200 level or above**

Required	ACCG200	Fundamentals of Management Accounting (3)	3
Required	ACCG253	Financial Management (3)	3
Required	BBA216	Business Communication Skills (3)	3
Required	BBA250	Human Resource Management (3)	3
Required	BUSL250	Business Law (3)	3
Required	DEM256	Business Demographics (3)	3
Required	one of	<b>LEVEL 1 MODULES</b> (6 credit points required):	

**Accounting and Finance**

ACCG201	Organisational Planning and Control(3)
ACCG250	Accounting Systems Design and Development (3) <i>or</i>
ACCG251	Accounting and Information Systems (3)

**Business Law**

BUSL201	Law in Australian Society (3) <i>with either</i>
BUSL301	Corporations Law (3) <i>or</i>
BUSL315	Business Litigation (3) <i>or</i>
BUSL320	Revenue Law (3) <i>or</i>
BUSL333	Human Resources Law (3) <i>or</i>
BUSL377	Japanese Trade Law (3) <i>or</i>
BUSL350	Marketing and Management Law (3) <i>or</i>
BUSL388	China Trade and Investment Law (3)

**Economics**

BBA204	Industry Policy and Business Management (3)
BBA214	Macroeconomic Policy and Business (3)

**Finance**

ACST201	Financial Techniques, Instruments and Markets (3) <i>with either</i>
BBA204	Industry Policy and Business Management (3) <i>or</i>
BBA214	Macroeconomic Policy and Business (3)

**HR Management**

HRM207	Human Resource Development (3)
HRM217	Human Resource Planning and Performance Management (3)

**Languages - 2 of**

200-level Languages units

**Law - 2 of**

200-level Law units

**Marketing**

BBA203	Product and Pricing Decisions (3)
BBA213	Distribution Decisions (3)

**Ops Research**

STAT270	Applied Statistics (3)	
STAT279	Operations Research I (3)	6

**300 level**

Required	BBA315	Business Forecasting (3)	3
Required	BBA350	Strategic Management I (3)	3
Required	BBA351	Strategic Management II (3)	3
Required	DEM355	Social and Applied Demography (3)	3
Required	DEM356	Demographic Techniques (3)	3
Required	one of	<b>LEVEL 2 MODULES</b> (6 credit points required):	

**Accounting and Finance - 2 of**

ACCG330	Strategic Management Accounting (3)
ACCG350	Financial Statement Analysis (3)
ACCG353	Corporate Financial Design (3)
ACCG355	Information Systems for Management (3)

**Business Law - 2 of**

BUSL301	Corporations Law (3)
BUSL315	Business Litigation (3) <i>or</i>
BUSL320	Revenue Law (3)

BUSL333	Human Resources Law (3)	
BUSL350	Marketing and Management Law (3)	
BUSL377	Japanese Trade Law (3) <i>or</i>	
BUSL388	China Trade and Investment Law (3)	
<b>Economics - 2 of</b>		
ECON350	Money and Finance (3)	
BBA320	Asian Business Environments (3)	
BBA321	The Japanese Economy (3)	
<b>Finance - 2 of</b>		
ECON350	Money and Finance (3)	
ECON335	The Economics of Financial Institutions	
ECON360	International Finance	
<b>HR Management</b>		
HRM307	Human Resource Management - Issues and Processes (3)	
	<i>with either</i>	
BBA340	Cross Cultural Management (3) <i>or</i>	
BUSL333	Human Resources Law (3)	
<b>Languages - 2 of</b>		
300-level Languages units		
<b>Law - 2 of</b>		
300-level or 400-level Law units		
<b>Marketing</b>		
BBA313	Marketing Management: Effectiveness and Efficiency (3)	
	<i>with either</i>	
BBA340	Cross Cultural Management (3) <i>or</i>	
BBA303	Marketing Communications (3) <i>or</i>	
MKTG306	Electronic Commerce: Marketing Channels Decisions (3)	
<b>Ops Research</b>		
STAT379	Operations Research II (3) <i>with either</i>	
STAT321	Logistics and Project Management (3) <i>or</i>	
STAT373	Design of Surveys and Experiments (3)	6

**Electives**

**Balance of credit points required**

**TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM 72**

**Notes:**

Where a unit is a requirement of both chosen elective modules and there are no other units available in the elective concerned, the student must add another unit at the same level or higher from any other BBA elective module.

<b>Major:</b>	<b>Business Administration</b>		
<b>Study Pattern:</b>	<b>Organisational Psychology</b>	<b>Code:</b>	<b>BUSN14</b>
<b>Department:</b>	<b>Department of Business</b>		
<b>Division:</b>	<b>Division of Economic and Financial Studies</b>		
<b>UAC preference:</b>	<b>300204 CSP</b>	<b>310204 DFEE</b>	
<b>Award to be conferred:</b>	<b>BBA</b>		
<b>General Requirements:</b>	Minimum number of credit points		72
	Maximum number of credit points at 100 level		30
	Minimum number of credit points at 300 level or above		18
	and completion of other specific requirements as set out below		

**Specific Minimum Requirements Total credit points**

**100 level or above**

Required	either	ACCG105	Introductory Financial Accounting (3)	
	or both	ACCG100	Accounting IA (3)	
	and	ACCG101	Accounting IB (3)	3
Required		ACST101	Techniques and Elements of Finance (3)	3
Required		BBA102	Business Organisation Principles (3)	3
Required	either	BBA103	Business Economics (3)	
	or both	ECON110	Macroeconomic Principles (3)	
	and	ECON111	Microeconomic Principles (3)	3

Required		BBA111	Organisational Behaviour (3)	3
Required		MKTG101	Marketing Fundamentals (3)	3
Required		PSY104	Introduction to Psychology I (3)	3
Required		PSY105	Introduction to Psychology II (3)	3
Required	either	STAT170	Introductory Statistics (3)	
	or	STAT171	Statistical Data Analysis (3)	3
Required	one of	COMP units		
		ISYS units		3
<b>200 level or above</b>				
Required		ACCG200	Fundamentals of Management Accounting (3)	3
Required		ACCG253	Financial Management (3)	3
Required		BBA216	Business Communication Skills (3)	3
Required		BBA250	Human Resource Management (3)	3
Required		BUSL250	Business Law (3)	3
Required		PSY222	Design and Statistics II (4)	4
Required	one of	<b>LEVEL 1 MODULES</b> (6 credit points required):		
		<b>Accounting and Finance</b>		
		ACCG201	Organisational Planning and Control(3)	
		ACCG250	Accounting Systems Design and Development (3) <i>or</i>	
		ACCG251	Accounting and Information Systems (3)	
		<b>Business Law</b>		
		BUSL201	Law in Australian Society (3) <i>with either</i>	
		BUSL315	Business Litigation (3) <i>or</i>	
		BUSL301	Corporations Law (3) <i>or</i>	
		BUSL320	Revenue Law (3) <i>or</i>	
		BUSL333	Human Resources Law (3) <i>or</i>	
		BUSL350	Marketing and Management Law (3) <i>or</i>	
		BUSL377	Japanese Trade Law (3) <i>or</i>	
		BUSL388	China Trade and Investment Law (3)	
		<b>Economics</b>		
		BBA204	Industry Policy and Business Management (3)	
		BBA214	Macroeconomic Policy and Business (3)	
		<b>Finance</b>		
		ACST201	Financial Techniques, Instruments and Markets (3) <i>with either</i>	
		BBA204	Industry Policy and Business Management (3) <i>or</i>	
		BBA214	Macroeconomic Policy and Business (3)	
		<b>HR Management</b>		
		HRM207	Human Resource Development (3)	
		HRM217	Human Resource Planning and Performance Management (3)	
		<b>Languages - 2 of</b>		
		200-level Languages units		
		<b>Law - 2 of</b>		
		200-level Law units		
		<b>Marketing</b>		
		BBA203	Product and Pricing Decisions (3)	
		BBA213	Distribution Decisions (3)	
		<b>Ops Research</b>		
		STAT270	Applied Statistics (3)	
		STAT279	Operations Research I (3) 6	
<b>300 level</b>				
Required		BBA350	Strategic Management I (3)	3
Required		BBA351	Strategic Management II (3)	3
Required		BBA315	Business Forecasting (3)	3
Required		PSY307	Organisational Psychology (4)	4

Required	one of	<p><b>LEVEL 2 MODULES</b> (6 credit points required):</p> <p><b>Accounting and Finance - 2 of</b></p> <p>ACCG330 Strategic Management Accounting (3)          ACCG350 Financial Statement Analysis (3)          ACCG353 Corporate Financial Design (3)          ACCG355 Information Systems for Management (3)</p> <p><b>Business Law - 2 of</b></p> <p>BUSL301 Corporations Law (3)          BUSL315 Business Litigation (3) <i>or</i>          BUSL320 Revenue Law (3)          BUSL333 Human Resources Law (3)          BUSL350 Marketing and Management Law (3)          BUSL377 Japanese Trade Law (3) <i>or</i>          BUSL388 China Trade and Investment Law (3)</p> <p><b>Economics - 2 of</b></p> <p>ECON350 Money and Finance (3)          BBA320 Asian Business Environments (3)          BBA321 The Japanese Economy (3)</p> <p><b>Finance - 2 of</b></p> <p>ECON350 Money and Finance (3)          ECON335 The Economics of Financial Institutions          ECON360 International Finance</p> <p><b>HR Management</b></p> <p>HRM307 Human Resource Management - Issues and Processes (3)  <i>with either</i>          BBA340 Cross Cultural Management (3) <i>or</i>          BUSL333 Human Resources Law (3)</p> <p><b>Languages - 2 of</b></p> <p>300-level Languages units</p> <p><b>Law - 2 of</b></p> <p>300-level or 400-level Law units</p> <p><b>Marketing</b></p> <p>BBA313 Marketing Management: Effectiveness and Efficiency (3)  <i>with either</i>          BBA340 Cross Cultural Management (3) <i>or</i>          BBA303 Marketing Communications (3) <i>or</i>          MKTG306 Electronic Commerce: Marketing Channels Decisions (3)</p> <p><b>Ops Research</b></p> <p>STAT379 Operations Research II (3) <i>with either</i>          STAT321 Logistics and Project Management (3) <i>or</i>          STAT373 Design of Surveys and Experiments (3)</p>	6
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**Electives** **Balance of credit points required** **74**

**TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM** **74**

**Notes:** Where a unit is a requirement of both chosen elective modules and there are no other units available in the elective concerned, the student must add another unit at the same level or higher from any other BBA elective module.

<b>Major:</b>	<b>Business Administration</b>		
<b>Study Pattern:</b>	<b>Business + Law</b>	<b>Code:</b>	<b>BUSN15</b>
<b>Department:</b>	<b>Department of Business</b>		
<b>Division:</b>	<b>Division of Economic and Financial Studies</b>		
<b>UAC preference:</b>	<b>300308 CSP</b>	<b>310308 DFEE</b>	
<b>Award to be conferred:</b>	<b>BBA LLB</b>		
<b>General Requirements:</b>	Minimum number of credit points		116
	Minimum number of credit points which satisfy the requirements for the degree of Bachelor		68
	Maximum number of credit points at 100 level		30

Minimum number of credit points in units with a LAW prefix	74
Minimum number of credit points in units with a non-LAW prefix and completion of other specific requirements as set out below	33

**Specific Minimum Requirements** **Total credit points**

**100 level or above**

Required	either or both and	ACCG105 ACCG100 ACCG101	Introductory Financial Accounting (3) Accounting IA (3) Accounting IB (3)	3
Required		ACST101	Techniques and Elements of Finance (3)	3
Required		BBA102	Business Organisation Principles (3)	3
Required	either or both and	BBA103 ECON110 ECON111	Business Economics (3) Macroeconomic Principles (3) Microeconomic Principles (3)	3
Required		BBA111	Organisational Behaviour (3)	3
Required		MKTG101	Marketing Fundamentals (3)	3
Required		LAW104	Law, Lawyers and Society (3)	3
Required		LAW114	Jurisprudence (3)	3
Required	either or	STAT170 STAT171	Introductory Statistics (3) Statistical Data Analysis (3)	3
Required	one of	COMP units ISYS units		3

**200 level or above**

Required		ACCG200	Fundamentals of Management Accounting (3)	3
Required		ACCG253	Financial Management (3)	3
Required		BBA216	Business Communication Skills (3)	3
Required		BBA250	Human Resource Management (3)	3
Required		LAW203	Torts (3)	3
Required		LAW204	Contracts (3)	3
Required		LAW205	Criminal Law and Procedure I (3)	3
Required		LAW206	Criminal Law and Procedure II (3)	3

**300 level or above**

Required		BBA315	Business Forecasting (3)	3
Required		BBA350	Strategic Management I (3)	3
Required		BBA351	Strategic Management II (3)	3
Required		LAW314	Constitutional Law and Administration I (3)	3
Required		LAW315	Constitutional Law and Administration II (3)	3
Required		LAW316	Property in Law and Equity I (3)	3
Required		LAW317	Property in Law and Equity II (3)	3

**400 level or above**

Required		LAW405	Remedies (4)	4
Required		LAW406	Business Organisations (4)	4

**500 level**

Required		LAW500	Litigation (4)	4
Required	32 cp from		400- or 500-level LAW units	32

**Electives** **Balance of credit points required**

**TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM** **119**

<b>Major:</b>	<b>Business Administration</b>		
<b>Study Pattern:</b>	<b>Information Technology</b>	<b>Code:</b>	<b>BUSN16</b>
<b>Department:</b>	<b>Department of Business</b>		
<b>Division:</b>	<b>Division of Economic and Financial Studies</b>		
<b>UAC preference:</b>	<b>300257 CSP</b>	<b>310257 DFEE</b>	
<b>Award to be conferred:</b>	<b>BBA BIT</b>		
<b>General Requirements:</b>	Minimum number of credit points		96
	Maximum number of credit points at 100 level		36
	Minimum number of credit points at 300 level or above and completion of other specific requirements as set out below		30

Specific Minimum Requirements			Total credit points
<b>100 level or above</b>			
Required	either or both and	ACCG105 ACCG100 ACCG101	Introductory Financial Accounting (3) Accounting IA (3) Accounting IB (3)
Required		ACST101	Techniques and Elements of Finance (3)
Required		BBA102	Business Organisation Principles (3)
Required	either or both and	BBA103 ECON110 ECON111	Business Economics (3) Macroeconomic Principles (3) Microeconomic Principles (3)
Required		BBA111	Organisational Behaviour (3)
Required	either or	ISYS114 ISYS154	Introduction to Systems Design and Data Management (3) Introduction to Systems Design and Data Management (Advanced) (3)
Required	either or	COMP115 COMP155	Introduction to Computer Science (3) Introduction to Computer Science (Advanced) (3)
Required	either or	COMP125 COMP165	Fundamentals of Computer Science (3) Fundamentals of Computer Science (Advanced) (3)
Required	either or	MATH132 MATH135	Mathematics IA (Advanced) (3) Mathematics IA (3)
Required		MKTG101	Marketing Fundamentals (3)
Required	either or	STAT170 STAT171	Introductory Statistics (3) Statistical Data Analysis (3)
<b>200 level or above</b>			
Required		ACCG200	Fundamentals of Management Accounting (3)
Required		ACCG253	Financial Management (3)
Required		BBA216	Business Communication Skills (3)
Required		BBA250	Human Resource Management (3)
Required		BUSL250	Business Law (3)
Required		ISYS224	Database Systems (3)
Required		COMP225	Algorithms and Data Structures (3)
Required		ISYS227	Requirements Analysis and Systems Design (3)
Required		COMP229	Object-Oriented Programming Practices (3)
Required		MATH237	Mathematics IIC (3)
Required	one of	<b>LEVEL 1 MODULES</b> (6 credit points required):	
		<b>Accounting and Finance</b>	
		ACCG201	Organisational Planning and Control(3)
		ACCG250	Accounting Systems Design and Development (3) <i>or</i>
		ACCG251	Accounting and Information Systems (3)
		<b>Business Law</b>	
		BUSL201	Law in Australian Society (3) <i>with either</i>
		BUSL301	Corporations Law (3) <i>or</i>
		BUSL315	Business Litigation (3) <i>or</i>
		BUSL320	Revenue Law (3) <i>or</i>
		BUSL333	Human Resources Law (3) <i>or</i>
		BUSL350	Marketing and Management Law (3) <i>or</i>
		BUSL377	Japanese Trade Law (3) <i>or</i>
		BUSL388	China Trade and Investment Law (3)
		<b>Economics</b>	
		BBA204	Industry Policy and Business Management (3)
		BBA214	Macroeconomic Policy and Business (3)
		<b>Finance</b>	
		ACST201	Financial Techniques, Instruments and Markets (3) <i>with either</i>
		BBA204	Industry Policy and Business Management (3) <i>or</i>
		BBA214	Macroeconomic Policy and Business (3)
		<b>HR Management</b>	
		HRM207	Human Resource Development (3)
		HRM217	Human Resource Planning and Performance Management (3)

**Languages - 2 of**

200-level Languages units

**LAW - 2 of**

200-level Law units

**Marketing**

BBA203 Product and Pricing Decisions (3)  
 BBA213 Distribution Decisions (3)

**Ops Research**

STAT270 Applied Statistics (3)  
 STAT279 Operations Research I (3) 6

**300 level**

Required BBA315 Business Forecasting (3) 3  
 Required BBA350 Strategic Management I (3) 3  
 Required BBA351 Strategic Management II (3) 3  
 Required either COMP345 Software Engineering Project (4)  
 or ISYS346 Information Systems Project (4) 4  
 Required 12 cp from COMP300-351, ELEC342 or ELEC374, ISYS300-351, MPCE360 12  
 Required one of **LEVEL 2 MODULES** (6 credit points required):

**Accounting and Finance - 2 of**

ACCG330 Strategic Management Accounting (3)  
 ACCG350 Financial Statement Analysis (3)  
 ACCG353 Corporate Financial Design (3)  
 ACCG355 Information Systems for Management (3)

**Business Law - 2 of**

BUSL301 Corporations Law (3)  
 BUSL315 Business Litigation (3) *or*  
 BUSL320 Revenue Law (3)  
 BUSL333 Human Resources Law (3)  
 BUSL350 Marketing and Management Law (3)  
 BUSL377 Japanese Trade Law (3) *or*  
 BUSL388 China Trade and Investment Law (3)

**Economics - 2 of**

ECON350 Money and Finance (3)  
 BBA320 Asian Business Environments (3)  
 BBA321 The Japanese Economy (3)

**Finance - 2 of**

ECON350 Money and Finance (3)  
 ECON335 The Economics of Financial Institutions  
 ECON360 International Finance

**HR Management**

HRM307 Human Resource Management - Issues and Processes (3)  
*with either*  
 BBA340 Cross Cultural Management (3) *or*  
 BUSL333 Human Resources Law (3)

**Languages - 2 of**

300-level Languages units

**Law - 2 of**

300-level or 400-level Law units

**Marketing**

BBA313 Marketing Management: Effectiveness and Efficiency (3)  
*with either*  
 BBA340 Cross Cultural Management (3) *or*  
 BBA303 Marketing Communications (3) *or*  
 MKTG306 Electronic Commerce: Marketing Channels Decisions (3)

**Operations Research**

STAT379 Operations Research II(3) *with either*  
 STAT321 Logistics and Project Management (3) *or*  
 STAT373 Design of Surveys and Experiments (3)

**Electives** **Balance of credit points required** **6**  
**TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM** **100**

**Notes:** Where a unit is a requirement of both chosen elective modules and there are no other units available in the elective concerned, the student must add another unit at the same level or higher from any other BBA elective module.

**Major:** **Business Administration**  
**Study Pattern:** **Business Administration - TAFE entry** **Code:** **BUSN17**  
**Department:** **Department of Business**  
**Division:** **Division of Economic and Financial Studies**  
**UAC preference:** **N/A**  
**Award to be conferred:** **BBA**  
**General Requirements:** Minimum number of credit points 72

Maximum number of credit points at 100 level 30  
 Minimum number of credit points at 300 level or above 18  
 and completion of other specific requirements as set out below

**Specific Minimum Requirements** **Total credit points**  
**100 level or above**

Required	one of	AdvDipHospitalityMgmt advanced standing	21
Required		ACST101 Techniques and Elements of Finance (3)	3
Required		BBA102 Business Organisation Principles (3)	3
Required		BBA103 Business Economics (3)	3
Required		BBA111 Organisational Behaviour (3)	3
Required	either	STAT170 Introductory Statistics (3)	
	or	STAT171 Statistical Data Analysis (3)	3

**200 level or above**

Required	one of	AdvDipHospitalityMgmt advanced standing	3
Required		ACCG200 Fundamentals of Management Accounting (3)	3
Required		ACCG253 Financial Management (3)	3
Required		BBA216 Business Communication Skills (3)	3
Required		BBA250 Human Resource Management (3)	3
Required	one of	<b>LEVEL 1 MODULES</b> (6 credit points required):	

**Accounting and Finance**

ACCG201 Organisational Planning and Control (3)  
 ACCG250 Accounting Systems Design and Development (3) *or*  
 ACCG251 Accounting and Information Systems (3)

**Business Law**

BUSL201 Law in Australian Society (3) *with either*  
 BUSL301 Corporations Law (3) *or*  
 BUSL320 Revenue Law (3) *or*  
 BUSL333 Human Resources Law (3) *or*  
 BUSL350 Marketing and Management Law (3) *or*  
 BUSL388 China Trade and Investment Law (3)

**Economics**

BBA204 Industry Policy and Business Management (3)  
 BBA214 Macroeconomic Policy and Business (3)

**Finance**

ACST201 Financial Techniques, Instruments and Markets (3)  
*with either*  
 BBA204 Industry Policy and Business Management (3) *or*  
 BBA214 Macroeconomic Policy and Business (3)

**HR Management**

HRM207 Human Resource Development (3)  
 HRM217 Human Resource Planning and Performance Management (3)

**Languages -2 of**

200-level Languages units

**Law -2 of**

200-level Law units

**Marketing**

BBA203 Product and Pricing Decisions (3)  
 BBA213 Distribution Decisions (3)

**Ops Research**

STAT270 Applied Statistics (3)  
 STAT279 Operations Research I (3) 6

**300 level**

Required BBA315 Business Forecasting (3) 3  
 Required BBA350 Strategic Management I (3) 3  
 Required BBA351 Strategic Management II (3) 3  
 Required one of **LEVEL 2 MODULES** (6 credit points required):

**Accounting and Finance - 2 of**

ACCG330 Strategic Management Accounting (3)  
 ACCG350 Financial Statement Analysis (3)  
 ACCG353 Corporate Financial Design (3)  
 ACCG355 Information Systems for Management (3)

**Business Law - 2 of**

BUSL301 Corporations Law (3)  
 BUSL320 Revenue Law (3)  
 BUSL333 Human Resources Law (3)  
 BUSL350 Marketing and Management Law (3)  
 BUSL388 China Trade and Investment Law (3)

**Economics - 2 of**

ECON350 Money and Finance (3)  
 BBA320 Asian Business Environments (3)  
 BBA321 The Japanese Economy (3)

**Finance - 2 of**

ECON350 Money and Finance (3)  
 ECON335 The Economics of Financial Institutions  
 ECON360 International Finance

**HR Management**

HRM307 Human Resource Management - Issues and Processes (3)  
*with either*  
 BBA340 Cross Cultural Management (3) *or*  
 BUSL333 Human Resources Law (3)

**Languages - 2 of**

300-level Languages units 6

**Law - 2 of**

300-level or 400-level Law units

**Marketing**

BBA313 Marketing Management: Effectiveness and Efficiency (3)  
*with either*  
 BBA340 Cross Cultural Management (3) *or*  
 BBA303 Marketing Communications (3) *or*  
 MKTG306 Electronic Commerce: Marketing Channels Decisions(3)

**Ops Research**

STAT379 Operations Research II (3) *with either*  
 STAT321 Logistics and Project Management (3) *or*  
 STAT373 Design of Surveys and Experiments (3) 6

<b>Electives</b>	<b>Balance of credit points required</b>	<b>72</b>
<b>TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM</b>		<b>72</b>
<b>Notes:</b>	Entry restriction: Advanced Diploma Hospitality Management - Ryde TAFE (credit level) Where a unit is a requirement of both chosen elective modules and there are no other units available in the elective concerned, the student must add another unit at the same level or higher from any other BBA elective module.	

<b>Major:</b>	<b>Business Administration</b>		
<b>Study Pattern:</b>	<b>Business and Information Systems</b>	<b>Code:</b>	<b>BUSN19</b>
<b>Department:</b>	<b>Department of Business</b>		
<b>Division:</b>	<b>Division of Economic and Financial Studies</b>		
<b>UAC preference:</b>	<b>300204 CSP</b>	<b>310204 DFEE</b>	
<b>Award to be conferred:</b>	<b>BBA</b>		
<b>General Requirements:</b>	Minimum number of credit points		72
	Maximum number of credit points at 100 level		30
	Minimum number of credit points at 300 level or above		18
	and completion of other specific requirements as set out below		

<b>Specific Minimum Requirements</b>	<b>Total credit points</b>
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**100 level or above**

Required		ACCG105	Introductory Financial Accounting (3)	3
Required		ACST101	Techniques and Elements of Finance (3)	3
Required		BBA102	Business Organisation Principles (3)	3
Required	either	BBA103	Business Economics (3)	
	or both	ECON110	Macroeconomic Principles (3)	
	and	ECON111	Microeconomic Principles (3)	3
Required		BBA111	Organisational Behaviour (3)	3
Required		MKTG101	Marketing Fundamentals (3)	3
Required	either	STAT170	Introductory Statistics (3)	
	or	STAT171	Statistical Data Analysis (3)	3
Required	either	COMP115	Introduction to Computer Science (3)	
	or	COMP155	Introduction to Computer Science (Advanced) (3)	3
Required	either	ISYS114	Introduction to Systems Design and Data Management (3)	
	or	ISYS154	Introduction to Systems Design and Data Management (Advanced) (3)	3

**200 level or above**

Required		ACCG200	Fundamentals of Management Accounting (3)	3
Required		ACCG253	Financial Management (3)	3
Required		BBA216	Business Communication Skills (3)	3
Required		BBA250	Human Resource Management (3)	3
Required		BUSL250	Business Law (3)	3
Required		ISYS227	Requirements Analysis and Systems Design (3)	3
Required	one of	COMP247	Data Communications (3)	
		ISYS201	Applications Development (3)	
		ISYS224	Database Systems (3)	3
Required	one of	<b>LEVEL 1 MODULES</b> (6 credit points required):		
		<b>Accounting and Finance</b>		
		ACCG201	Organisational Planning and Control(3)	
		ACCG250	Accounting Systems Design and Development (3) <i>or</i>	
		ACCG251	Accounting and Information Systems (3)	
		<b>Business Law</b>		
		BUSL201	Law in Australian Society (3) <i>with either</i>	
		BUSL301	Corporations Law (3) <i>or</i>	
		BUSL315	Business Litigation (3) <i>or</i>	
		BUSL320	Revenue Law (3) <i>or</i>	
		BUSL333	Human Resources Law (3) <i>or</i>	
		BUSL350	Marketing and Management Law (3) <i>or</i>	
		BUSL377	Japanese Trade Law (3) <i>or</i>	
		BUSL388	China Trade and Investment Law (3)	

**Economics**

BBA204 Industry Policy and Business Management (3)  
 BBA214 Macroeconomic Policy and Business (3)

**Finance**

ACST201 Financial Techniques, Instruments and Markets (3) *with either*  
 BBA204 Industry Policy and Business Management (3) *or*  
 BBA214 Macroeconomic Policy and Business (3)

**HR Management**

HRM207 Human Resource Development (3)  
 HRM217 Human Resource Planning and Performance Management (3)

**Languages - 2 of**

200-level Languages units

**Law - 2 of**

200-level Law units

**Marketing**

BBA203 Product and Pricing Decisions (3)  
 BBA213 Distribution Decisions (3)

**Ops Research**

STAT270 Applied Statistics (3)  
 STAT279 Operations Research I (3)

6

**300 level**

Required		BBA315	Business Forecasting (3)	3
Required		BBA350	Strategic Management I (3)	3
Required		BBA351	Strategic Management II (3)	3
Required	either	ISYS301	Enterprise Systems Integration (3)	
	or	ISYS302	Management of IT Systems and Projects (3)	3
Required	one of	<b>LEVEL 2 MODULES</b> (6 credit points required):		

**Accounting and Finance - 2 of**

ACCG330 Strategic Management Accounting (3)  
 ACCG350 Financial Statement Analysis (3)  
 ACCG353 Corporate Financial Design (3)  
 ACCG355 Information Systems for Management (3)

**Business Law - 2 of**

BUSL301 Corporations Law (3)  
 BUSL315 Business Litigation (3) *or*  
 BUSL320 Revenue Law (3)  
 BUSL333 Human Resources Law (3)  
 BUSL350 Marketing and Management Law (3)  
 BUSL377 Japanese Trade Law (3) *or*  
 BUSL388 China Trade and Investment Law (3)

**Economics - 2 of**

ECON350 Money and Finance (3)  
 BBA320 Asian Business Environments (3)  
 BBA321 The Japanese Economy (3)

**Finance - 2 of**

ECON350 Money and Finance (3)  
 ECON335 The Economics of Financial Institutions  
 ECON360 International Finance

**HR Management**

HRM307 Human Resource Management - Issues and Processes (3)  
*with either*  
 BBA340 Cross Cultural Management (3) *or*  
 BUSL333 Human Resources Law (3)

**Languages - 2 of**

300-level Languages units

**Law - 2 of**

300-level or 400-level Law units

**Marketing**

BBA313 Marketing Management: Effectiveness and Efficiency (3)  
*with either*

BBA340 Cross Cultural Management (3) *or*

BBA303 Marketing Communications (3) *or*

MKTG306 Electronic Commerce: Marketing Channels Decisions (3)

**Ops Research**

STAT379 Operations Research II (3) *with either*

STAT321 Logistics and Project Management (3) *or*

STAT373 Design of Surveys and Experiments (3)

6

**Electives**

**Balance of credit points required**

**TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM**

**72**

**Notes:**

Where a unit is a requirement of both chosen elective modules and there are no other units available in the elective concerned, the student must add another unit at the same level or higher from any other BBA elective module.

**Major:**

**Human Resource Management**

**Study Pattern:**

**Human Resource Management**

**Code:**

**HRMT01**

**Department:**

**Department of Business**

**Division:**

**Division of Economic and Financial Studies**

**UAC preference:**

**300285 CSP**

**310285 DFEE**

**Award to be conferred:**

**BHRM**

**General Requirements:**

Minimum number of credit points

72

Maximum number of credit points at 100 level

30

Minimum number of credit points at 300 level or above

18

and completion of other specific requirements as set out below

**Specific Minimum Requirements**

**Total credit points**

**100 level or above**

Required	BBA111	Organisational Behaviour (3)	3
Required	HRM107	Introduction to Human Resources (3)	3
Required	MKTG101	Marketing Fundamentals (3)	3
Required	PSY104	Introduction to Psychology I (3)	3
Required	PSY105	Introduction to Psychology II (3)	3
Required	SOC175	Australian and Global Societies (3)	3
Required	either or STAT170 STAT171	Introductory Statistics (3)	3
Required		Statistical Data Analysis (3)	

**200 level or above**

Required	HRM207	Human Resource Development (3)	3
Required	HRM217	Human Resource Planning and Performance Management (3)	3
Required	BBA250	Human Resource Management (3)	3
Required	BUSL250	Business Law (3)	3
Required	HRM201	Comparative and International Employment Relations (3)	3
Required	PSY234	Social and Personality Psychology (3)	3
Required	SOC290	Work and Employment (4)	4

**300 level**

Required	HRM307	Human Resource Management - Issues and Processes (3)	3
Required	BBA340	Cross Cultural Management (3)	3
Required	HRM317	Management of Change and Learning (3)	3
Required	HRM327	HR Industry Learning Project (4)	4
Required	PSY307	Organisational Psychology (4)	4

**Electives**

**Balance of credit points required**

**12**

**TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM**

**72**

**Notes:**

General requirements still to be satisfied:(from electives) 200 level and above: 3cp  
300 level: 1cp

**Major:** International Business  
**Study Pattern:** International Business **Code:** INBU01  
**Department:** Department of Business  
**Division:** Division of Economic and Financial Studies  
**UAC preference:** 300290 CSP 310290 DFEE  
**Award to be conferred:** BIntBus

**General Requirements:** Minimum number of credit points 68  
 Maximum number of credit points at 100 level 30  
 Minimum number of credit points at 300 level or above 18  
 and completion of other specific requirements as set out below

**Specific Minimum Requirements** **Total credit points**

**100 level or above**

Required	ACCG105	Introductory Financial Accounting (3)	3
Required	BBA102	Business Organisation Principles (3)	3
Required	BBA103	Business Economics (3)	3
Required	MKTG101	Marketing Fundamentals (3)	3
Required	STAT170	Introductory Statistics (3)	3
Required	three of ACST101	Techniques and Elements of Finance (3)	
	ANTH150	Identity and Difference: Introduction to Anthropology (3)	
	DEM127	Demographic Fundamentals (3)	
	GEOS111	Geographies of Global Change (3)	
	ISYS123	Introduction to Information Systems and Technologies (3)	
	PHIL137	Critical Thinking (3)	
	POL167	Thinking Politically (3)	
	SOC175	Australian and Global Societies (3)	9

**200 level or above**

Required	BUS201	Introduction to International Business (3)	3
Required	BUS202	International Business Organisation and Management (3)	3
Required	<b>LEVEL 1 MODULES</b> (12 credit points required)		

**Anthropology - 2 of**

ANTH250	Anthropology of Modernity
ANTH275	Development Studies: The Anthropology of International Aid (3)
ANTH268	Affect and Meaning: The Sign, the self and the social
ANTH272	Re-negotiating Identity: Ethnicity, Diaspora and Nationalism (3)
ANTH274	Illness and Healing (3)

**Demography - 2 of**

DEM255	Topics in Demography (3)
DEM256	Business Demographics (3)

**Economics - 2 of**

BBA204	Industry Policy and Business Management (3)
BBA214	Macroeconomic Policy and Business (3)
ECON235	Economic Development (3)

**Human Geography - 2 of**

GEOS215	Geographies of Development (3)
GEOS219	Geographical Perspectives on Population (3)
GEOS264	Geographic Information Systems (3)

**Marketing**

MKTG202	Marketing Research (3)
MKTG203	Consumer Behaviour (3)

**Politics - 2 of**

POL251	African Politics and Globalisation (4)
POL266	Middle-East Politics (4)
POL270	International Relations (4)
POL282	The Politics of Nationalism (4)

**Sociology - 2 of**

SOC232	Sociological Theories of Modernity (4)	
SOC234	Methods of Social Research (4)	
SOC289	Sociology of Media (4)	
SOC290	Work and Employment (4)	12

**300 level**

Required	BUS301	Business Policy (3)	3
Required	BUS302	International Business Policy (3)	3
Required	BBA340	Cross Cultural Management (3)	3
Required	<b>LEVEL 2 MODULES</b> (12 credit points required)		

**Anthropology - 2 of**

ANTH360	Asian Cultures (4)	
ANTH375	Globalisation and Culture(4)	
ANTH377	Culture Health and Sexuality in the Developing World (4)	
ANTH380	Culture and Human Rights (4)	

**Demography - 2 of**

DEM355	Social and Applied Demography (3)	
DEM356	Demographic Techniques (3)	

**Economics - 2 of**

BBA315	Business Forecasting (3)	
BBA320	Asian Business Environments (3)	
BBA321	The Japanese Economy (3)	
ECON349	South-East Asian Economies (3)	
ECON396	European Union Economics (3)	

**Human Geography - 2 of**

GEOS322	Population, Health and the Environment (4)	
GEOS324	Economy, Place and Culture (4)	
GEOS311	Asia-Pacific Development (4)	

**Marketing - 2 of**

MKTG302	Economy, Place and Culture (3)	
MKTG304	Marketing Operations Management (3)	
BBA315	Business Forecasting (3)	

**Politics - 2 of**

POL300	Media Politics(4)	
POL321	International Relations of the Middle East (4)	
POL342	States and Nations (4)	
POL380	American Foreign Policy toward the Third World (4)	
POL386	Australian Foreign Policy (4)	

**Sociology - 2 of**

SOC372	Human Services: Organisations, Structures and Policy (4)	
SOC395	Global Actors, Global Spaces (4)	12

**Electives**

**Balance of credit points required** **5**

**TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM** **68**

**Notes:** General requirements still to be satisfied (from electives): 200 level or above: 3cp

**AREA OF STUDY: Business Law**

<b>Stream:</b>	<b>Business Law</b>	<b>Code:</b>	<b>BSL01</b>
<b>Coherent Study:</b>	<b>Business Law</b>		
<b>Department:</b>	<b>Department of Business Law</b>		
<b>Division:</b>	<b>Division of Law</b>		
<b>UAC preference:</b>	<b>300107 CSP</b>	<b>310107 DFEE</b>	
<b>Award to be conferred:</b>	<b>BA</b>		

**Requirements:** Minimum number of credit points - 68; maximum number of credit points at 100 level - 30; minimum number of credit points at 300 level or above - 18, which must include the following approved coherent study:  
At least 12 credit points from 300 level BUSL units, including BUSL315