

AREA OF STUDY: Business

Major:	Business Administration				
Study Pattern:	Business Administration	Code:	BUSN01		
Department:	Department of Business				
Division:	Division of Economic and Financial Studies				
UAC preference:	300204	Award to be conferred:	BBA		

General Requirements:

Number of credit points required for the degree	72
Minimum number of credit points required at 200 level or above	42
Minimum number of credit points required at 300 level	18

Specific Minimum Requirements:

Total credit points

100 level or above

Core	either	ACCG105	Introductory Financial Accounting (3)	
	or both	ACCG100	Accounting IA (3)	
	and	ACCG101	Accounting IB (3)	3
Core		ACST101	Techniques and Elements of Finance (3)	3
Core		BBA102	Business Organisation Principles (3)	3
Core	either	BBA103	Business Economics (3)	
	or both	ECON110	Macroeconomic Principles (3)	
	and	ECON111	Microeconomic Principles (3)	3
Core		BBA111	Organisational Behaviour (3)	3
Core		MKTG101	Marketing Fundamentals (3)	3
Core	one of	DEM127	Elements of Demography (3)	
		STAT170	Introductory Statistics (3)	
		STAT171	Statistical Data Analysis (3)	3
Core	one of	COMP units		
		ISYS units		3

200 level or above

Core		ACCG200	Fundamentals of Management Accounting (3)	3
Core		ACCG253	Financial Management (3)	3
Core		BBA216	Business Communication Skills (3)	3
Core		BBA250	Human Resource Management (3)	3
Core		BUSL250	Business Law (3)	3
Options	two of	LEVEL 1 MODULES (12 credit points required):		
		Accounting and Finance		
		ACCG201	Organisational Planning and Control(3)	
		ACCG250	Accounting Systems Design (3)	
		Business Law		
		BUSL201	Law in Australian Society (3) <i>with either</i>	
		BUSL301	Corporations Law (3) <i>or</i>	
		BUSL315	Business Litigation (3) <i>or</i>	
		BUSL320	Revenue Law (3) <i>or</i>	
		BUSL333	Human Resources Law (3) <i>or</i>	

	BUSL350	Marketing and Management Law (3) <i>or</i>	
	BUSL377	Japanese Trade Law (3) <i>or</i>	
	BUSL388	China Trade and Investment Law (3)	
	Economics		
	BBA204	Industry Policy & Business Management (3)	
	BBA214	Macroeconomic Policy & Business (3)	
	Finance		
	ACST201	Financial Techniques, Instruments and Markets (3) <i>with either</i>	
	BBA204	Industry Policy & Business Management (3) <i>or</i>	
	BBA214	Macroeconomic Policy & Business (3)	
	HR Management		
	BBA207	Human Resource Development (3)	
	BBA217	Human Resource Management Planning (3)	
	Languages - 2 of		
	200-level Languages units		
	Law - 2 of		
	200-level Law units		
	Marketing		
	BBA203	Product & Pricing Decisions (3)	
	BBA213	Distribution Decisions (3)	
	Ops Research		
	STAT270	Applied Statistics (3)	
	STAT279	Operations Research I (3)	12
300 level			
Core	BBA315	Business Forecasting (3)	3
Core	BBA350	Strategic Management I (3)	3
Core	BBA351	Strategic Management II (3)	3
Options	two of	LEVEL 2 MODULES (12 credit points required):	
	Accounting and Finance - 2 of		
	ACCG330	Strategic Management Accounting(3)	
	ACCG350	Financial Statement Analysis (3)	
	ACCG353	Corporate Financial Design (3)	
	ACCG355	Information Systems for Management (3)	
	Business Law - 2 of		
	BUSL301	Corporations Law (3)	
	BUSL315	Business Litigation (3) <i>or</i>	
	BUSL320	Revenue Law (3)	
	BUSL333	Human Resources Law (3)	
	BUSL350	Marketing and Management Law (3)	
	BUSL377	Japanese Trade Law (3) <i>or</i>	
	BUSL388	China Trade and Investment Law (3)	
	Economics - 2 of		
	ECON350	Money & Finance (3)	
	BBA320	Asian Business Environments (3)	
	BBA321	The Japanese Economy (3)	
	Finance - 2 of		
	ECON350	Money and Finance (3)	
	ECON335	Economics of Financial Institutions (3)	
	ECON360	International Finance (3)	
	HR Management		
	BBA307	Human Resource Management (3) <i>with either</i>	
	BBA340	Cross Cultural Management (3) <i>or</i>	
	BUSL333	Human Resources Law (3)	
	Languages - 2 of		
	300-level Languages units		
	Law - 2 of		
	300-level or 400-level Law units		
	Marketing		
	BBA313	Marketing Management: Effectiveness and Efficiency (3) <i>with either</i>	
	BBA340	Cross Cultural Management (3) <i>or</i>	

	BBA303	Marketing Communications (3) <i>or</i>	
	MKTG306	Electronic Commerce: Marketing Channels Decisions (3)	
	Ops Research		
	STAT379	Operations Research II (3) <i>with either</i>	
	STAT321	Logistics and Project Management (3) <i>or</i>	
	STAT373	Design of Surveys and Experiments (3)	12

Electives

Balance of credit points required

TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM **72**

Major:	Business Administration		
Study Pattern:	International	Code:	BUSN02
Department:	Department of Business		
Division:	Division of Economic and Financial Studies		
UAC preference:	300205	Award to be conferred:	BBA International Studies

General Requirements:

Minimum number of credit points required for the degree	72
Minimum number of credit points required at 200 level or above	42
Minimum number of credit points required at 300 level	18
Minimum number of credit points required at 300 level in an overseas program	12

Specific Minimum Requirements: **Total credit points**

100 level or above

Core	either	ACCG105	Introductory Financial Accounting (3)	
	or both	ACCG100	Accounting IA (3)	
	and	ACCG101	Accounting IB (3)	3
Core		ACST101	Techniques and Elements of Finance (3)	3
Core		BBA102	Business Organisation Principles (3)	3
Core	either	BBA103	Business Economics (3)	
	or both	ECON110	Macroeconomic Principles (3)	
	and	ECON111	Microeconomic Principles (3)	3
Core		BBA111	Organisational Behaviour (3)	3
Core		MKTG101	Marketing Fundamentals (3)	3
Core	one of	DEM127	Elements of Demography (3)	
		STAT170	Introductory Statistics (3)	
		STAT171	Statistical Data Analysis (3)	3
Core	one of	COMP units		
		ISYS units		3

200 level or above

Core		ACCG200	Fundamentals of Management Accounting (3)	3
Core		ACCG253	Financial Management (3)	3
Core		BBA216	Business Communication Skills (3)	3
Core		BBA250	Human Resource Management (3)	3
Core		BUSL250	Business Law (3)	3
Options	<i>two of</i>	LEVEL 1 MODULES (12 credit points required):		
		Accounting and Finance		
		ACCG201	Organisational Planning and Control(3)	
		ACCG250	Accounting Systems Design (3)	
		BUSL201	Law in Australian Society (3) <i>with either</i>	
		BUSL301	Corporations Law (3) <i>or</i>	
		BUSL316	Business Litigation (3) <i>or</i>	
		BUSL320	Revenue Law (3) <i>or</i>	
		BUSL333	Human Resources Law (3) <i>or</i>	
		BUSL350	Marketing and Management Law (3) <i>or</i>	
		BUSL377	Japanese Trade Law (3) <i>or</i>	
		BUSL388	China Trade and Investment Law (3)	

		Economics	
		BBA204	Industry Policy & Business Management (3)
		BBA214	Macroeconomic Policy & Business (3)
		Finance	
		ACST201	Financial Techniques, Instruments and Markets (3) <i>with either</i>
		BBA204	Industry Policy & Business Management (3) <i>or</i>
		BBA214	Macroeconomic Policy & Business (3)
		HR Management	
		BBA207	Human Resource Development (3)
		BBA217	Human Resource Management Planning (3)
		Languages - 2 of	
		200-level Languages units	
		Law - 2 of	
		200-level Law units	
		Marketing	
		BBA203	Product & Pricing Decisions (3)
		BBA213	Distribution Decisions (3)
		Ops Research	
		STAT270	Applied Statistics (3)
		STAT279	Operations Research I (3)
300 level			12
Core		BBA315	Business Forecasting (3)
Core		BBA350	Strategic Management I (3)
Core		BBA351	Strategic Management II (3)
Options	two of	LEVEL 2 MODULES (12 credit points required):	
		Accounting and Finance - 2 of	
		ACCG330	Strategic Management Accounting(3)
		ACCG350	Financial Statement Analysis (3)
		ACCG353	Corporate Financial Design (3)
		ACCG355	Information Systems for Management (3)
		Business Law - 2 of	
		BUSL301	Corporations Law (3)
		BUSL315	Business Litigation (3)
		BUSL320	Revenue Law (3)
		BUSL333	Human Resources Law (3)
		BUSL350	Marketing and Management Law (3)
		BUSL377	Japanese Trade Law (3)
		BUSL388	China Trade and Investment Law (3)
		Economics - 2 of	
		ECON350	Money & Finance (3)
		BBA320	Asian Business Environments (3)
		BBA321	The Japanese Economy (3)
		Finance - 2 of	
		ECON350	Money and Finance (3)
		ECON335	Economics of Financial Institutions (3)
		ECON360	International Finance (3)
		HR Management	
		BBA307	Human Resource Management (3) <i>with either</i>
		BBA340	Cross Cultural Management (3) <i>or</i>
		BUSL333	Human Resources Law (3)
		Languages - 2 of	
		300-level Languages units	
		Law - 2 of	
		300-level or 400-level Law units	
		Marketing	
		BBA313	Marketing Management: Effectiveness and Efficiency (3) <i>with either</i>
		BBA340	Cross Cultural Management (3) <i>or</i>
		BBA303	Marketing Communications (3) <i>or</i>
		MKTG306	Electronic Commerce: Marketing Channels Decisions (3)

Ops Research

STAT379 Operations Research II (3) *with either*
 STAT321 Logistics and Project Management (3) *or*
 STAT373 Design of Surveys and Experiments (3)

12

Electives

Balance of credit points required

TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM

72

Major: Business Administration
Study Pattern: Business + Japanese A **Code:** BUSN03
Department: Department of Asian Languages, Department of Business
Division: Division of Economic and Financial Studies, Division of Humanities
UAC preference: 300250 **Award to be conferred:** BBA BA

General Requirements:

Minimum number of credit points required for the degree 96
 Minimum number of credit points required at 200 level or above 66
 Minimum number of credit points required at 300 level 30

Specific Minimum Requirements:

Total credit points

100 level or above

Core	either	ACCG105	Introductory Financial Accounting (3)	
	or both	ACCG100	Accounting IA (3)	
	and	ACCG101	Accounting IB (3)	3
Core		ACST101	Techniques and Elements of Finance (3)	3
Core		BBA102	Business Organisation Principles (3)	3
Core	either	BBA103	Business Economics (3)	
	or both	ECON110	Macroeconomic Principles (3)	
	and	ECON111	Microeconomic Principles (3)	3
Core		BBA111	Organisational Behaviour (3)	3
Core		MKTG101	Marketing Fundamentals (3)	3
Core		JPN110	Introductory Japanese I (3)	3
Core		JPN111	Introductory Japanese II (3)	3
Core		JPN112	Introduction to Japanese Writing (2)	2
Core	one of	DEM127	Elements of Demography (3)	
		STAT170	Introductory Statistics (3)	
		STAT171	Statistical Data Analysis (3)	3
Core	one of	COMP units		
		ISYS units		3

200 level or above

Core		ACCG200	Fundamentals of Management Accounting (3)	3
Core		ACCG253	Financial Management (3)	3
Core		BBA216	Business Communication Skills (3)	3
Core		BBA250	Human Resource Management (3)	3
Core		BUSL250	Business Law (3)	3
Core		JPN221	Japanese Language II (1) (3)	3
Core		JPN222	Japanese Language II (2) (3)	3
Core	either	BBA204	Industry Policy and Business Management (3)	
	or	BBA214	Macroeconomic Policy and Business (3)	3

300 level

Core		BBA315	Business Forecasting (3)	3
Core		BBA320	Asian Business Environments (3)	3
Core		BBA321	The Japanese Economy (3)	3
Core		BBA340	Cross Cultural Management (3)	3
Core		BBA350	Strategic Management I (3)	3
Core		BBA351	Strategic Management II (3)	3
Core		ECON350	Money and Finance (3)	3
Core		JPN315	Advanced Spoken Japanese: Workshop in Oral Presentation and Interpreting (3)	3

Schedule of Programs of Study — Business

Core		JPN331	Japanese Language III (1) (3)	3
Core		JPN350	Japanese Economic Documents (3)	3
Core	12 cp from	JPN330	Reading in Japanese Literature (3)	
		JPN332	Japanese Language III (2) (3)	
		JPN320	Japanese Mass Media Workshop (3)	
		ACCG353	Corporate Financial Design (3)	
		JPNX300	Study Abroad Program (12)	12

Electives

Balance of credit points required

TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM **98**

Major:	Business Administration		
Study Pattern:	Business + Japanese B	Code:	BUSN04
Department:	Department of Asian Languages, Department of Business		
Division:	Division of Economic and Financial Studies, Division of Humanities		
UAC preference:	330250	Award to be conferred:	BBA BA
General Requirements:			

Minimum number of credit points required for the degree	96
Minimum number of credit points required at 200 level or above	66
Minimum number of credit points required at 300 level	30

Specific Minimum Requirements: **Total credit points**

100 level or above

Core	either	ACCG105	Introductory Financial Accounting (3)	
	or both	ACCG100	Accounting IA (3)	
	and	ACCG101	Accounting IB (3)	3
Core		ACST101	Techniques and Elements of Finance (3)	3
Core		BBA102	Business Organisation Principles (3)	3
Core	either	BBA103	Business Economics (3)	
	or both	ECON110	Macroeconomic Principles (3)	
	and	ECON111	Microeconomic Principles (3)	3
Core		BBA111	Organisational Behaviour (3)	3
Core		JPN153	Introductory Japanese III (1) (3)	3
Core		JPN154	Introductory Japanese III (2) (3)	3
Core		MKTG101	Marketing Fundamentals (3)	3
Core	one of	DEM127	Elements of Demography (3)	
		STAT170	Introductory Statistics (3)	
		STAT171	Statistical Data Analysis (3)	3
Core	one of	COMP units		
		ISYS units		3

200 level or above

Core		ACCG200	Fundamentals of Management Accounting (3)	3
Core		ACCG253	Financial Management (3)	3
Core		BBA216	Business Communication Skills (3)	3
Core		BBA250	Human Resource Management (3)	3
Core		BUSL250	Business Law (3)	3
Core		JPN221	Japanese Language II (1) (3)	3
Core		JPN222	Japanese Language II (2) (3)	3
Core	either	BBA204	Industry Policy and Business Management (3)	
	or	BBA214	Macroeconomic Policy and Business (3)	3

300 level

Core		BBA315	Business Forecasting (3)	3
Core		BBA320	Asian Business Environments (3)	3
Core		BBA321	The Japanese Economy (3)	3
Core		BBA350	Strategic Management I (3)	3
Core		BBA351	Strategic Management II (3)	3
Core		ECON350	Money and Finance (3)	3

Handbook of Undergraduate Studies – 2005

Core	JPN315	Advanced Spoken Japanese: Workshop in Oral Presentation and Interpreting (3)	3
Core	JPN331	Japanese Language III (1) (3)	3
Core	JPN332	Japanese Language III (2) (3)	3
Core	JPN350	Japanese Economic Documents (3)	3
Core	12 cp from		
	ACCG353	Corporate Financial Design (3)	
	BBA340	Cross Cultural Management (3)	
	JPN320	Japanese Mass Media Workshop (3)	
	JPN330	Reading in Japanese Literature (3)	
	JPNX300	Study Abroad Program (12)	12

Electives

Balance of credit points required

TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM **96**

Notes: Entry Restriction: HSC Beginners or Continuers Japanese

Major:	Business Administration	Code:	BUSN05
Study Pattern:	Business + Japanese C		
Department:	Department of Asian Languages, Department of Business		
Division:	Division of Economic and Financial Studies, Division of Humanities		
UAC preference:	300250	Award to be conferred:	BBA BA

General Requirements:

Minimum number of credit points required for the degree	96
Minimum number of credit points required at 200 level or above	66
Minimum number of credit points required at 300 level	30

Specific Minimum Requirements:

Total credit points

100 level or above

Core	either or both and	ACCG105 ACCG100 ACCG101	Introductory Financial Accounting (3) Accounting IA (3) Accounting IB (3)	3
Core		ACST101	Techniques and Elements of Finance (3)	3
Core		BBA102	Business Organisation Principles (3)	3
Core	either or both and	BBA103 ECON110 ECON111	Business Economics (3) Macroeconomic Principles (3) Microeconomic Principles (3)	3
Core		BBA111	Organisational Behaviour (3)	3
Core		MKTG101	Marketing Fundamentals (3)	3
Core	one of	STAT170 DEM127 STAT171	Introductory Statistics (3) Elements of Demography (3) Statistical Data Analysis (3)	3
Core	one of	COMP units ISYS units		3

200 level or above

Core		ACCG200	Fundamentals of Management Accounting (3)	3
Core		ACCG253	Financial Management (3)	3
Core		BBA216	Business Communication Skills (3)	3
Core		BBA250	Human Resource Management (3)	3
Core		BUSL250	Business Law (3)	3
Core		JPN221	Japanese Language II (1) (3)	3
Core		JPN222	Japanese Language II (2) (3)	3
Core	either or	BBA204 BBA214	Industry Policy and Business Management (3) Macroeconomic Policy and Business (3)	3

300 level

Core		BBA315	Business Forecasting (3)	3
Core		BBA320	Asian Business Environments (3)	3
Core		BBA321	The Japanese Economy (3)	3
Core		BBA350	Strategic Management I (3)	3

Schedule of Programs of Study — Business

Core	BBA351	Strategic Management II (3)	3
Core	ECON350	Money and Finance (3)	3
Core	JPN315	Advanced Spoken Japanese: Workshop in Oral Presentation and Interpreting (3)	3
Core	JPN331	Japanese Language III (1) (3)	3
Core	JPN332	Japanese Language III (2) (3)	3
Core	JPN350	Japanese Economic Documents (3)	3
Core	JPN381	Advanced Japanese Language (1) (3)	3
Core	JPN382	Advanced Japanese Language (2) (3)	3
Core	12 cp from		
	ACCG353	Corporate Financial Design (3)	
	BBA340	Cross Cultural Management (3)	
	JPN320	Japanese Mass Media Workshop (3)	
	JPN330	Reading in Japanese Literature (3)	
	JPN378	Japanese Research Option (3)	
	JPNX300	Study Abroad Program (12)	12

Electives

Balance of credit points required

TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM **96**

Notes: Entry restriction: HSC Extension Japanese

Major: **Business Administration**

Study Pattern: **Business + Psychology** **Code:** **BUSN06**

Department: **Department of Business**

Division: **Division of Economic and Financial Studies**

UAC preference: **300258** **Award to be conferred:** **BBA BA-Psych**

General Requirements:

Minimum number of credit points required for the degree 96

Minimum number of credit points required at 200 level or above 66

Minimum number of credit points required at 300 level 30

Specific Minimum Requirements: **Total credit points**

100 level or above

Core	either or both and	ACCG105 ACCG100 ACCG101	Introductory Financial Accounting (3) Accounting IA (3) Accounting IB (3)	3
Core		ACST101	Techniques and Elements of Finance (3)	3
Core		BBA102	Business Organisation Principles (3)	3
Core	either or both and	BBA103 ECON110 ECON111	Business Economics (3) Macroeconomic Principles (3) Microeconomic Principles (3)	3
Core		BBA111	Organisational Behaviour (3)	3
Core		MKTG101	Marketing Fundamentals (3)	3
Core		PSY104	Introduction to Psychology I (3)	3
Core		PSY105	Introduction to Psychology II (3)	3
Core	one of	DEM127 STAT170 STAT171	Elements of Demography (3) Introductory Statistics (3) Statistical Data Analysis (3)	3
Core	one of	COMP units ISYS units		3

200 level or above

Core	ACCG200	Fundamentals of Management Accounting (3)	3
Core	ACCG253	Financial Management (3)	3
Core	BBA216	Business Communication Skills (3)	3
Core	BBA250	Human Resource Management (3)	3
Core	BUSL250	Business Law (3)	3
Core	PSY234	Social and Personality Psychology (3)	3
Core	PSY235	Developmental Psychology (3)	3
Core	PSY236	Biopsychology and Learning (3)	3

Handbook of Undergraduate Studies – 2005

Core		PSY237	Cognition and Perception (3)	3
Core	one of	PSY222	Design and Statistics II (4)	
		STAT270	Applied Statistics (3)	
		STAT271	Statistics I (3)	
		BIOL235	Biostatistics (3)	3
Option	one of	LEVEL 1 MODULES (6 credit points required):		
		Accounting and Finance		
		ACCG201 Organisational Planning and Control(3)		
		ACCG250 Accounting Systems Design (3)		
		Business Law		
		BUSL201 Law in Australian Society (3) with either		
		BUSL301 Corporations Law (3) or		
		BUSL315 Business Litigation (3) or		
		BUSL320 Revenue Law (3) or		
		BUSL333 Human Resources Law (3) or		
		BUSL350 Marketing and Management Law (3) or		
		BUSL377 Japanese Trade Law (3) or		
		BUSL388 China Trade and Investment Law (3)		
		Economics		
		BBA204 Industry Policy & Business Management (3)		
		BBA214 Macroeconomic Policy & Business (3)		
		Finance		
		ACST201 Financial Techniques, Instruments and Markets (3) with either		
		BBA204 Industry Policy & Business Management (3) or		
		BBA214 Macroeconomic Policy & Business (3)		
		HR Management		
		BBA207 Human Resource Development (3)		
		BBA217 Human Resource Management Planning (3)		
		Languages - 2 of		
		200-level Languages units		
		Law - 2 of		
		200-level Law units		
		Marketing		
		BBA203 Product & Pricing Decisions (3)		
		BBA213 Distribution Decisions (3)		
		Ops Research		
		STAT270 Applied Statistics (3)		
		STAT279 Operations Research I (3)		
				6
300 level				
Core		BBA315	Business Forecasting (3)	3
Core		BBA350	Strategic Management I (3)	3
Core		BBA351	Strategic Management II (3)	3
Core		PSY307	Organisational Psychology (4)	4
Core		PSY332	Principles of Psychological Assessment (4)	4
Core	8 cp from	PSY units		
Option	one of	LEVEL 2 MODULES (6 credit points required)		
		Accounting and Finance - 2 of		
		ACCG330 Strategic Management Accounting(3)		
		ACCG350 Financial Statement Analysis (3)		
		ACCG353 Corporate Financial Design (3)		
		ACCG355 Information Systems for Management (3)		
		Business Law - 2 of		
		BUSL301 Corporations Law (3)		
		BUSL315 Business Litigation (3) or		
		BUSL320 Revenue Law (3)		
		BUSL333 Human Resources Law (3)		
		BUSL350 Marketing and Management Law (3)		
		BUSL377 Japanese Trade Law (3) or		
		BUSL388 China Trade and Investment Law (3)		

Economics - 2 of

ECON350	Money & Finance (3)
BBA320	Asian Business Environments (3)
BBA321	The Japanese Economy (3)

Finance - 2 of

ECON350	Money and Finance (3)
ECON335	Economics of Financial Institutions (3)
ECON360	International Finance (3)

HR Management

BBA307	Human Resource Management (3) <i>with either</i>
BBA340	Cross Cultural Management (3) <i>or</i>
BUSL333	Human Resources Law (3)

Languages- 2 of

300-level Languages units

Law - 2 of

300-level or 400-level Law units

Marketing

BBA313	Marketing Management: Effectiveness and Efficiency (3) <i>with either</i>
BBA340	Cross Cultural Management (3) <i>or</i>
BBA303	Marketing Communications (3) <i>or</i>
MKTG306	Electronic Commerce: Marketing Channels Decisions (3)

Ops Research

STAT379	Operations Research II (3) <i>with either</i>
STAT321	Logistics and Project Management (3) <i>or</i>
STAT373	Design of Surveys and Experiments (3)

6

Electives

Balance of credit points required

TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM

97

Major:	Business Administration		
Study Pattern:	Business Accounting	Code:	BUSN07
Department:	Department of Business		
Division:	Division of Economic and Financial Studies		
UAC preference:	300280	Award to be conferred:	BBA BCom-Accg
General Requirements:			

Minimum number of credit points required for the degree	96
Minimum number of credit points required at 200 level or above	66
Minimum number of credit points required at 300 level	30

Specific Minimum Requirements: Total credit points

100 level or above

Core		ACCG100	Accounting IA (3)	3
Core		ACCG101	Accounting IB (3)	3
Core		ACST101	Techniques and Elements of Finance (3)	3
Core		BBA102	Business Organisation Principles (3)	3
Core		BBA111	Organisational Behaviour (3)	3
Core		ECON110	Macroeconomic Principles (3)	3
Core		ECON111	Microeconomic Principles (3)	3
Core		MKTG101	Marketing Fundamentals (3)	3
Core	one of	DEM127	Elements of Demography (3)	
		STAT170	Introductory Statistics (3)	
		STAT171	Statistical Data Analysis (3)	3
Core	one of	COMP units		
		ISYS units		3

200 level or above

Core		ACCG200	Fundamentals of Management Accounting (3)	3
Core		ACCG201	Organisational Planning and Control (3)	3
Core		ACCG250	Accounting Systems Design (3)	3

Handbook of Undergraduate Studies – 2005

Core		ACCG253	Financial Management (3)	3	
Core		BBA216	Business Communication Skills (3)	3	
Core		BBA250	Human Resource Management (3)	3	
Core		BUSL250	Business Law (3)	3	
Option	one of	LEVEL 1 MODULES (6 credit points required):			
		Economics			
		BBA204 Industry Policy & Business Management (3)			
		BBA214 Macroeconomic Policy & Business (3)			
		Finance			
		ACST201 Financial Techniques, Instruments and Markets (3) <i>with either</i>			
		BBA204 Industry Policy & Business Management (3) <i>or</i>			
		BBA214 Macroeconomic Policy & Business (3)			
		HR Management			
		BBA207 Human Resource Development (3)			
		BBA217 Human Resource Management Planning (3)			
		Languages - 2 of			
		200-level Languages units			
		Marketing			
		BBA203 Product & Pricing Decisions (3)			
		BBA213 Distribution Decisions (3)			
		Ops Research			
		STAT270 Applied Statistics (3)			
		STAT279 Operations Research I (3)			6
300 level					
Core		ACCG310	Corporate Accounting and Reporting (4)	4	
Core		ACCG323	Financial Accounting Theory and Practice (4)	4	
Core		ACCG340	Auditing and Assurance Services (3)	3	
Core		BBA315	Business Forecasting (3)	3	
Core		BBA350	Strategic Management I (3)	3	
Core		BBA351	Strategic Management II (3)	3	
Core		BUSL301	Corporations Law (3)	3	
Core		BUSL320	Revenue Law (3)	3	
Core	two of	ACCG330	Strategic Management Accounting (3)		
		ACCG350	Financial Statement Analysis (3)		
		ACCG353	Corporate Financial Design (3)		
		ACCG355	Information Systems for Management (3)		
Option	one of	LEVEL 2 MODULES (6 credit points required)			6
		Economics - 2 of			
		ECON350	Money & Finance (3)		
		BBA320	Asian Business Environments (3)		
		BBA321	The Japanese Economy (3)		
		Finance - 2 of			
		ECON350	Money and Finance (3)		
		ECON335	Economics of Financial Institutions (3)		
		ECON360	International Finance (3)		
		HR Management			
		BBA307	Human Resource Management (3) <i>with either</i>		
		BBA340	Cross Cultural Management (3) <i>or</i>		
		BUSL333	Human Resources Law (3)		
		Languages - 2 of			
		300-level Languages units			
		Marketing			
		BBA313	Marketing Management: Effectiveness and Efficiency (3) <i>with either</i>		
		BBA340	Cross Cultural Management (3) <i>or</i>		
		BBA303	Marketing Communications (3) <i>or</i>		

	MKTG306	Electronic Commerce: Marketing Channels Decisions (3)	
	Ops Research		
	STAT379	Operations Research II (3) <i>with either</i>	
	STAT321	Logistics and Project Management (3) <i>or</i>	
	STAT373	Design of Surveys and Experiments (3)	6
Electives			
		Balance of credit points required	1
TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM			96

Major:	Business Administration		
Study Pattern:	Business + Economics	Code:	BUSN08
Department:	Department of Business		
Division:	Division of Economic and Financial Studies		
UAC preference:	300281	Award to be conferred:	BBA BEc

General Requirements:			
		Minimum number of credit points required for the degree	96
		Minimum number of credit points required at 200 level or above	66
		Minimum number of credit points required at 300 level	30

Specific Minimum Requirements: Total credit points

100 level or above

Core	either	ACCG105	Introductory Financial Accounting (3)	
	or both	ACCG100	Accounting IA (3)	
	and	ACCG101	Accounting IB (3)	3
Core		ACST101	Techniques and Elements of Finance (3)	3
Core		BBA102	Business Organisation Principles (3)	3
Core		BBA111	Organisational Behaviour (3)	3
Core		ECON110	Macroeconomic Principles (3)	3
Core		ECON111	Microeconomic Principles (3)	3
Core		ECON141	Introductory Econometrics (3)	3
Core		MKTG101	Marketing Fundamentals (3)	3
Core	one of	DEM127	Elements of Demography (3)	
		STAT170	Introductory Statistics (3)	
		STAT171	Statistical Data Analysis (3)	3
Core	one of	COMP units		
		ISYS units		3

200 level or above

Core		ACCG200	Fundamentals of Management Accounting (3)	3
Core		ACCG253	Financial Management (3)	3
Core		BBA216	Business Communication Skills (3)	3
Core		BBA250	Human Resource Management (3)	3
Core		BUSL250	Business Law (3)	3
Core		ECON200	Microeconomic Analysis (4)	4
Core		ECON201	Macroeconomic Analysis (4)	4
Core		ECON210	Public Economics (3)	3
Core		ECON232	Econometric Principles (3)	3
Option	one of	LEVEL 1 MODULES (6 credit points required):		
		Accounting and Finance		
		ACCG201	Organisational Planning and Control(3)	
		ACCG250	Accounting Systems Design (3)	
		Finance		
		ACST201	Financial Techniques, Instruments and Markets (3)	
		ECON233	Financial Econometrics (3)	
		HR Management		
		BBA207	Human Resource Development (3)	
		BBA217	Human Resource Management Planning (3)	
		Languages - 2 of		
		200-level Languages units		

Marketing

BBA203 Product & Pricing Decisions (3)

BBA213 Distribution Decisions (3)

Ops Research

STAT270 Applied Statistics (3)

STAT279 Operations Research I (3)

6

300 level

Core	BBA315	Business Forecasting (3)	3
Core	BBA350	Strategic Management I (3)	3
Core	BBA351	Strategic Management II (3)	3
Core	ECON309	Industrial Organisation (3)	3
Core	ECON311	Macroeconomic Policy (3)	3
Core	6 cp from ECON units		6
Option	one of	LEVEL 2 MODULES (6 credit points required):	

Accounting and Finance - 2 of

ACCG330 Strategic Management Accounting(3)

ACCG350 Financial Statement Analysis (3)

ACCG353 Corporate Financial Design (3)

ACCG355 Information Systems for Management (3)

Finance - 2 of

ECON350 Money and Finance (3)

ECON335 Economics of Financial Institutions (3)

ECON360 International Finance (3)

HR Management

BBA307 Human Resource Management (3) with either

BBA340 Cross Cultural Management (3) or

BUSL333 Human Resources Law (3)

Languages - 2 of

300-level Languages units

Marketing

BBA313 Marketing Management: Effectiveness and Efficiency (3)
with either

BBA340 Cross Cultural Management (3) or

BBA303 Marketing Communications (3) or

MKTG306 Electronic Commerce: Marketing Channels Decisions (3)

Ops Research

STAT379 Operations Research II (3) with either

STAT321 Logistics and Project Management (3) or

STAT373 Design of Surveys and Experiments (3) 6

Electives

Balance of credit points required 4

TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM 96

Major:	Business Administration		
Study Pattern:	Business + Applied Econometrics	Code:	BUSN09
Department:	Department of Business		
Division:	Division of Economic and Financial Studies		
UAC preference:	300281	Award to be conferred:	BBA BEc
General Requirements:			

Minimum number of credit points required for the degree 96

Minimum number of credit points required at 200 level or above 66

Minimum number of credit points required at 300 level 30

Specific Minimum Requirements: Total credit points

100 level or above

Core	either	ACCG105	Introductory Financial Accounting (3)	
	or both	ACCG100	Accounting IA (3)	
	and	ACCG101	Accounting IB (3)	3

Schedule of Programs of Study — Business

Core		ACST101	Techniques and Elements of Finance (3)	3
Core		BBA102	Business Organisation Principles (3)	3
Core		BBA111	Organisational Behaviour (3)	3
Core		ECON110	Macroeconomic Principles (3)	3
Core		ECON111	Microeconomic Principles (3)	3
Core		ECON141	Introductory Econometrics (3)	3
Core		MKTG101	Marketing Fundamentals (3)	3
Core	one of	DEM127	Elements of Demography (3)	
		STAT170	Introductory Statistics (3)	
		STAT171	Statistical Data Analysis (3)	3
Core	one of	COMP units		
		ISYS units		3
200 level or above				
Core		ACCG200	Fundamentals of Management Accounting (3)	3
Core		ACCG253	Financial Management (3)	3
Core		BBA216	Business Communication Skills (3)	3
Core		BBA250	Human Resource Management (3)	3
Core		BUSL250	Business Law (3)	3
Core		ECON200	Microeconomic Analysis (4)	4
Core		ECON201	Macroeconomic Analysis (4)	4
Core		ECON210	Public Economics (3)	3
Core		ECON232	Econometric Principles (3)	3
Option	one of	LEVEL 1 MODULES (6 credit points required):		
		Accounting and Finance		
		ACCG201	Organisational Issues in Mgmt Acctg (3)	
		ACCG250	Accounting Systems Design (3)	
		Finance		
		ACST201	Financial Techniques, Instruments and Markets (3)	
		ECON233	Financial Econometrics (3)	
		HR Management		
		BBA207	Human Resource Development (3)	
		BBA217	Human Resource Management Planning (3)	
		Languages - 2 of		
		200-level Languages units		
		Marketing		
		BBA203	Product & Pricing Decisions (3)	
		BBA213	Distribution Decisions (3)	
		Ops Research		
		STAT270	Applied Statistics (3)	
		STAT279	Operations Research I (3)	6
300 level				
Core		BBA315	Business Forecasting (3)	3
Core		BBA350	Strategic Management I (3)	3
Core		BBA351	Strategic Management II (3)	3
Core		ECON309	Industrial Organisation (3)	3
Core		ECON311	Macroeconomic Policy (3)	3
Core		ECON332	Econometric Models (3)	3
Core		ECON333	Econometric Methods (3)	3
Core		ECON361	Economic and Business Forecasting (3)	3
Option	one of	LEVEL 2 MODULES (6 credit points required):		
		Accounting and Finance - 2 of		
		ACCG330	Strategic Management Accounting(3)	
		ACCG350	Financial Statement Analysis (3)	
		ACCG353	Corporate Financial Design (3)	
		ACCG355	Information Systems for Management (3)	
		Finance - 2 of		
		ECON350	Money and Finance (3)	
		ECON335	Economics of Financial Institutions	
		ECON360	International Finance	
		HR Management		

BBA307	Human Resource Management (3) <i>with either</i>	
BBA340	Cross Cultural Management (3) <i>or</i>	
BUSL333	Human Resources Law (3)	
Languages - 2 of		
300-level Languages units		
Marketing		
BBA313	Marketing Management: Effectiveness and Efficiency (3) <i>with either</i>	
BBA340	Cross Cultural Management (3) <i>or</i>	
BBA303	Marketing Communications (3) <i>or</i>	
MKTG306	Electronic Commerce: Marketing Channels Decisions (3)	
Ops Research		
STAT379	Operations Research II (3) <i>with either</i>	
STAT321	Logistics and Project Management (3) <i>or</i>	
STAT373	Design of Surveys and Experiments (3)	6

Electives

Balance of credit points required		1
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TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM **96**

Major:	Business Administration		
Study Pattern:	European Business and Language Studies A		
	Code:	BUSN11	
Department:	Department of Business, Department of European Languages		
Division:	Division of Economic and Financial Studies, Division of Humanities		
UAC preference:	300253	Award to be conferred:	BBA BA

General Requirements:

Minimum number of credit points required for the degree	96
Minimum number of credit points required at 200 level or above	66
Minimum number of credit points required at 300 level	30

Specific Minimum Requirements:

100 level or above **Total credit points**

Core		ACCG105	Introductory Financial Accounting (3)	3
Core		ACST101	Techniques and Elements of Finance (3)	3
Core		BBA102	Business Organisation Principles (3)	3
Core	either	BBA103	Business Economics (3)	
	or both	ECON110	Macroeconomic Principles (3)	
	and	ECON111	Microeconomic Principles (3)	3
Core		BBA111	Organisational Behaviour (3)	3
Core		MKTG101	Marketing Fundamentals (3)	3
Core	one of	DEM127	Elements of Demography (3)	
		STAT170	Introductory Statistics (3)	
		STAT171	Statistical Data Analysis (3)	3
Core	one of	COMP units		
		ISYS units		3
Core	one of	EUL100	Grammatical Concepts in Language Learning (3)	
		EUL101	Societies of Europe (3)	
		GMN133	Introductory German III (3)	3
Core	two of	Introductory units in a European language		6

200 level or above

Core		ACCG200	Fundamentals of Management Accounting (3)	3
Core		ACCG253	Financial Management (3)	3
Core		BBA214	Macroeconomic Policy and Business (3)	3
Core		BBA216	Business Communication Skills (3)	3
Core		BBA250	Human Resource Management (3)	3
Core		BUSL250	Business Law (3)	3
Core	either	HIST244	Twentieth-Century Europe (4)	
	or	SOC235	Power, Difference and Recognition (4)	4
Core	two of	Intermediate units in a European Language		6

300 level

Core		BBA315	Business Forecasting (3)	3
Core		BBA350	Strategic Management I (3)	3
Core		BBA351	Strategic Management II (3)	3
Core		ECON396	European Union Economics (3)	3
Core	either	BBA340	Cross Cultural Management (3)	
	or	HIST333	Twentieth-Century Europe (4)	3
Core	one of	EULX300	Study Abroad Program (12)	
		Advanced units in a European Language		12

Electives

Balance of credit points required 11

TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM 99

Major:	Business Administration		
Study Pattern:	European Business and Language Studies B		
	Code:	BUSN12	
Department:	Department of Business, Department of European Languages		
Division:	Division of Economic and Financial Studies, Division of Humanities		
UAC preference:	300253	Award to be conferred:	BBA BA
General Requirements:			

Minimum number of credit points required for the degree 96
 Minimum number of credit points required at 200 level or above 66
 Minimum number of credit points required at 300 level 30

Specific Minimum Requirements: Total credit points

100 level or above

Core		ACCG105	Introductory Financial Accounting (3)	3
Core		ACST101	Techniques and Elements of Finance (3)	3
Core		BBA102	Business Organisation Principles (3)	3
Core		BBA103	Business Economics (3)	3
Core		BBA111	Organisational Behaviour (3)	3
Core		MKTG101	Marketing Fundamentals (3)	3
Core	either	STAT170	Introductory Statistics (3)	
	or	STAT171	Statistical Data Analysis (3)	3
Core	one of	COMP units		
		ISYS units		3
Core	either	EUL100	Grammatical Concepts in Language Learning (3)	
	or	EUL101	Societies of Europe (3)	3

200 level or above

Core		ACCG200	Fundamentals of Management Accounting (3)	3
Core		ACCG253	Financial Management (3)	3
Core		BBA214	Macroeconomic Policy and Business (3)	3
Core		BBA216	Business Communication Skills (3)	3
Core		BBA250	Human Resource Management (3)	3
Core		BUSL250	Business Law (3)	3
Core	either	HIST244	Twentieth-Century Europe (4)	
	or	SOC235	Power, Difference and Recognition (4)	4
Core	two of	Intermediate units in a European language		6

300 level

Core		BBA315	Business Forecasting (3)	3
Core		BBA350	Strategic Management I (3)	3
Core		BBA351	Strategic Management II (3)	3
Core		ECON396	European Union Economics (3)	3
Core	either	BBA340	Cross Cultural Management (3)	
	or	HIST333	Twentieth-Century Europe (4)	3
Core	one of	EULX300	Study Abroad Program (12)	
		Advanced units in a European Language		12

Electives

Balance of credit points required 14

TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM 96

Major: Business Administration
Study Pattern: Business Demographics Code: BUSN13
Department: Department of Business
Division: Division of Economic and Financial Studies
UAC preference: 300204 Award to be conferred: BBA

General Requirements:

Minimum number of credit points required for the degree 72
 Minimum number of credit points required at 200 level or above 42
 Minimum number of credit points required at 300 level 18

Specific Minimum Requirements: Total credit points

100 level or above

Core	either or both and	ACCG105 ACCG100 ACCG101	Introductory Financial Accounting (3) Accounting IA (3) Accounting IB (3)	3
Core		ACST101	Techniques and Elements of Finance (3)	3
Core		BBA102	Business Organisation Principles (3)	3
Core	either or both and	BBA103 ECON110 ECON111	Business Economics (3) Macroeconomic Principles (3) Microeconomic Principles (3)	3
Core		BBA111	Organisational Behaviour (3)	3
Core		DEM127	Elements of Demography (3)	3
Core		MKTG101	Marketing Fundamentals (3)	3
Core	either or	STAT170 STAT171	Introductory Statistics (3) Statistical Data Analysis (3)	3
Core	one of	COMP units ISYS units		3

200 level or above

Core		ACCG200	Fundamentals of Management Accounting (3)	3
Core		ACCG253	Financial Management (3)	3
Core		BBA216	Business Communication Skills (3)	3
Core		BBA250	Human Resource Management (3)	3
Core		BUSL250	Business Law (3)	3
Core		DEM256	Business Demographics (3)	3
Option	one of	LEVEL 1 MODULES (6 credit points required):		
		Accounting and Finance		
		ACCG201	Organisational Planning and Control(3)	
		ACCG250	Accounting Systems Design (3)	
		Business Law		
		BUSL201	Law in Australian Society (3) <i>with either</i>	
		BUSL301	Corporations Law (3) <i>or</i>	
		BUSL315	Business Litigation (3) <i>or</i>	
		BUSL320	Revenue Law (3) <i>or</i>	
		BUSL333	Human Resources Law (3) <i>or</i>	
		BUSL377	Japanese Trade Law (3) <i>or</i>	
		BUSL350	Marketing and Management Law (3) <i>or</i>	
		BUSL388	China Trade and Investment Law (3)	
		Economics		
		BBA204	Industry Policy & Business Management (3)	
		BBA214	Macroeconomic Policy & Business (3)	
		Finance		
		ACST201	Financial Techniques, Instruments and Markets (3) <i>with either</i>	

	BBA204	Industry Policy & Business Management (3) <i>or</i>	
	BBA214	Macroeconomic Policy & Business (3)	
	HR Management		
	BBA207	Human Resource Development (3)	
	BBA217	Human Resource Management Planning (3)	
	Languages - 2 of		
	200-level Languages units		
	Law - 2 of		
	200-level Law units		
	Marketing		
	BBA203	Product & Pricing Decisions (3)	
	BBA213	Distribution Decisions (3)	
	Ops Research		
	STAT270	Applied Statistics (3)	
	STAT279	Operations Research I (3)	6
300 level			
Core	BBA315	Business Forecasting (3)	3
Core	BBA350	Strategic Management I (3)	3
Core	BBA351	Strategic Management II (3)	3
Core	DEM355	Social and Applied Demography (3)	3
Core	DEM356	Demographic Techniques (3)	3
Option	one of	LEVEL 2 MODULES (6 credit points required):	
		Accounting and Finance - 2 of	
	ACCG330	Strategic Management Accounting(3)	
	ACCG350	Financial Statement Analysis (3)	
	ACCG353	Corporate Financial Design (3)	
	ACCG355	Information Systems for Management (3)	
		Business Law - 2 of	
	BUSL301	Corporations Law (3)	
	BUSL315	Business Litigation (3) <i>or</i>	
	BUSL320	Revenue Law (3)	
	BUSL333	Human Resources Law (3)	
	BUSL350	Marketing and Management Law (3)	
	BUSL377	Japanese Trade Law (3) <i>or</i>	
	BUSL388	China Trade and Investment Law (3)	
		Economics - 2 of	
	ECON350	Money & Finance (3)	
	BBA320	Asian Business Environments (3)	
	BBA321	The Japanese Economy (3)	
		Finance - 2 of	
	ECON350	Money and Finance (3)	
	ECON335	Economics of Financial Institutions (3)	
	ECON360	International Finance (3)	
		HR Management	
	BBA307	Human Resource Management (3) <i>with either</i>	
	BBA340	Cross Cultural Management (3) <i>or</i>	
	BUSL333	Human Resources Law (3)	
		Languages - 2 of	
	300-level Languages units		
		Law - 2 of	
	300-level or 400-level Law units		
		Marketing	
	BBA313	Marketing Management: Effectiveness and Efficiency (3) <i>with either</i>	
	BBA340	Cross Cultural Management (3) <i>or</i>	
	BBA303	Marketing Communications (3) <i>or</i>	
	MKTG306	Electronic Commerce: Marketing Channels Decisions (3)	
		Ops Research	
	STAT379	Operations Research II (3) <i>with either</i>	

	STAT321	Logistics and Project Management (3) <i>or</i>	
Electives	STAT373	Design of Surveys and Experiments (3)	6

Balance of credit points required

TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM **72**

Major:	Business Administration		
Study Pattern:	Organisational Psychology	Code:	BUSN14
Department:	Department of Business		
Division:	Division of Economic and Financial Studies		
UAC preference:	300204	Award to be conferred:	BBA
General Requirements:			

Minimum number of credit points required for the degree	72
Minimum number of credit points required at 200 level or above	42
Minimum number of credit points required at 300 level	18

Specific Minimum Requirements: **Total credit points**

100 level or above

Core	either	ACCG105	Introductory Financial Accounting (3)	
	or both	ACCG100	Accounting IA (3)	
	and	ACCG101	Accounting IB (3)	3
Core		ACST101	Techniques and Elements of Finance (3)	3
Core		BBA102	Business Organisation Principles (3)	3
Core	either	BBA103	Business Economics (3)	
	or both	ECON110	Macroeconomic Principles (3)	
	and	ECON111	Microeconomic Principles (3)	3
Core		BBA111	Organisational Behaviour (3)	3
Core		MKTG101	Marketing Fundamentals (3)	3
Core		PSY104	Introduction to Psychology I (3)	3
Core		PSY105	Introduction to Psychology II (3)	3
Core	one of	DEM127	Elements of Demography (3)	
		STAT170	Introductory Statistics (3)	
		STAT171	Statistical Data Analysis (3)	3
Core	one of	COMP units		
		ISYS units		3

200 level or above

Core		ACCG200	Fundamentals of Management Accounting (3)	3
Core		ACCG253	Financial Management (3)	3
Core		BBA216	Business Communication Skills (3)	3
Core		BBA250	Human Resource Management (3)	3
Core		BUSL250	Business Law (3)	3
Core	either	PSY222	Design and Statistics II (4)	
	or	STAT270	Applied Statistics (3)	3
Option	one of	LEVEL 1 MODULES (6 credit points required):		
		Accounting and Finance		
		ACCG201	Organisational Planning and Control(3)	
		ACCG250	Accounting Systems Design (3)	
		Business Law		
		BUSL201	Law in Australian Society (3) <i>with either</i>	
		BUSL315	Business Litigation (3) <i>or</i>	
		BUSL301	Corporations Law (3) <i>or</i>	
		BUSL320	Revenue Law (3) <i>or</i>	
		BUSL333	Human Resources Law (3) <i>or</i>	
		BUSL350	Marketing and Management Law (3) <i>or</i>	
		BUSL377	Japanese Trade Law (3) <i>or</i>	
		BUSL388	China Trade and Investment Law (3)	
		Economics		
		BBA204	Industry Policy & Business Management (3)	

	BBA214	Macroeconomic Policy & Business (3)	
	Finance		
	ACST201	Financial Techniques, Instruments and Markets (3) <i>with either</i>	
	BBA204	Industry Policy & Business Management (3) <i>or</i>	
	BBA214	Macroeconomic Policy & Business (3)	
	HR Management		
	BBA207	Human Resource Development (3)	
	BBA217	Human Resource Management Planning (3)	
	Languages - 2 of		
	200-level Languages units		
	Law - 2 of		
	200-level Law units		
	Marketing		
	BBA203	Product & Pricing Decisions (3)	
	BBA213	Distribution Decisions (3)	
	Ops Research		
	STAT270	Applied Statistics (3)	
	STAT279	Operations Research I (3)	6
300 level			
Core	BBA350	Strategic Management I (3)	3
Core	BBA351	Strategic Management II (3)	3
Core	BBA315	Business Forecasting (3)	3
Core	PSY307	Organisational Psychology (4)	4
Option	one of	LEVEL 2 MODULES (6 credit points required):	
		Accounting and Finance - 2 of	
	ACCG330	Strategic Management Accounting(3)	
	ACCG350	Financial Statement Analysis (3)	
	ACCG353	Corporate Financial Design (3)	
	ACCG355	Information Systems for Management (3)	
		Business Law - 2 of	
	BUSL301	Corporations Law (3)	
	BUSL315	Business Litigation (3) <i>or</i>	
	BUSL320	Revenue Law (3)	
	BUSL333	Human Resources Law (3)	
	BUSL350	Marketing and Management Law (3)	
	BUSL377	Japanese Trade Law (3) <i>or</i>	
	BUSL388	China Trade and Investment Law (3)	
		Economics - 2 of	
	ECON350	Money & Finance (3)	
	BBA320	Asian Business Environments (3)	
	BBA321	The Japanese Economy (3)	
		Finance - 2 of	
	ECON350	Money and Finance (3)	
	ECON335	Economics of Financial Institutions	
	ECON360	International Finance	
		HR Management	
	BBA307	Human Resource Management (3) <i>with either</i>	
	BBA340	Cross Cultural Management (3) <i>or</i>	
	BUSL333	Human Resources Law (3)	
		Languages - 2 of	
	300-level Languages units		
	Law - 2 of		
	300-level or 400-level Law units		
	Marketing		
	BBA313	Marketing Management: Effectiveness and Efficiency (3) <i>with either</i>	
	BBA340	Cross Cultural Management (3) <i>or</i>	
	BBA303	Marketing Communications (3) <i>or</i>	
	MKTG306	Electronic Commerce: Marketing Channels Decisions (3)	
		Ops Research	
	STAT379	Operations Research II (3) <i>with either</i>	

	STAT321	Logistics and Project Management (3) <i>or</i>	
Electives	STAT373	Design of Surveys and Experiments (3)	6

Balance of credit points required

TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM **73**

Major:	Business Administration		
Study Pattern:	Business + Law	Code:	BUSN15
Department:	Department of Business		
Division:	Division of Economic and Financial Studies		
UAC preference:	300308	Award to be conferred:	BBA LLB
General Requirements:			

Minimum number of credit points required for the degree 116

Minimum number of credit points in LAW units 74

Specific Minimum Requirements: **Total credit points**

100 level or above

Core	either	ACCG105	Introductory Financial Accounting (3)	
	or both	ACCG100	Accounting IA (3)	
	and	ACCG101	Accounting IB (3)	3
Core		ACST101	Techniques and Elements of Finance (3)	3
Core		BBA102	Business Organisation Principles (3)	3
Core	either	BBA103	Business Economics (3)	
	or both	ECON110	Macroeconomic Principles (3)	
	and	ECON111	Microeconomic Principles (3)	3
Core		BBA111	Organisational Behaviour (3)	3
Core		MKTG101	Marketing Fundamentals (3)	3
Core		LAW104	Law, Lawyers and Society (3)	3
Core		LAW114	Jurisprudence (3)	3
Core	one of	DEM127	Elements of Demography (3)	
		STAT170	Introductory Statistics (3)	
		STAT171	Statistical Data Analysis (3)	3
Core	one of	COMP units		
		ISYS units		3

200 level or above

Core		ACCG200	Fundamentals of Management Accounting (3)	3
Core		ACCG253	Financial Management (3)	3
Core		BBA216	Business Communication Skills (3)	3
Core		BBA250	Human Resource Management (3)	3
Core		LAW203	Torts (3)	3
Core		LAW204	Contracts (3)	3
Core		LAW205	Criminal Law and Procedure I (3)	3
Core		LAW206	Criminal Law and Procedure II (3)	3

300 level or above

Core		BBA315	Business Forecasting (3)	3
Core		BBA350	Strategic Management I (3)	3
Core		BBA351	Strategic Management II (3)	3
Core	either both	LAW311	Public Law I (3)	
	and	LAW312	Public Law II (3)	
	or both	LAW314	Constitutional Law and Administration I (3)	
	and	LAW315	Constitutional Law and Administration II (3)	6
Core	both	LAW316	Property in Law and Equity I (3)	
	and	LAW317	Property in Law and Equity II (3)	6

400 level

Schedule of Programs of Study — Business

Core		LAW405	Remedies (4)	4
Core		LAW406	Business Organisations (4)	4
Core		LAW500	Litigation (4)	4
Core	32 cp from		LAW units	32

Electives

Balance of credit points required

TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM **119**

Major:	Business Administration		
Study Pattern:	Information Technology	Code:	BUSN16
Department:	Department of Business		
Division:	Division of Economic and Financial Studies		
UAC preference:	300257	Award to be conferred:	BBA BIT

General Requirements:

Number of credit points required for the degree	96
Minimum number of credit points required at 200 level or above	66
Minimum number of credit points required at 300 level	30

Specific Minimum Requirements:

Total credit points

100 level or above

Core	either or both and	ACCG105 ACCG100 ACCG101	Introductory Financial Accounting (3) Accounting IA (3) Accounting IB (3)	3
Core		ACST101	Techniques and Elements of Finance (3)	3
Core		BBA102	Business Organisation Principles (3)	3
Core	either or both and	BBA103 ECON110 ECON111	Business Economics (3) Macroeconomic Principles (3) Microeconomic Principles (3)	3
Core		BBA111	Organisational Behaviour (3)	3
Core	either or	ISYS114 ISYS154	Introduction to Systems Design and Data Management (3) Introduction to Systems Design and Data Management (Advanced) (3)	3
Core	either or	COMP115 COMP155	Introduction to Computer Science (3) Introduction to Computer Science (Advanced) (3)	3
Core	either or	COMP125 COMP165	Fundamentals of Computer Science (3) Fundamentals of Computer Science (Advanced) (3)	3
Core	either or	MATH132 MATH135	Mathematics IA (Advanced) (3) Mathematics IA (3)	3
Core		MKTG101	Marketing Fundamentals (3)	3
Core	one of	DEM127 STAT170 STAT171	Elements of Demography (3) Introductory Statistics (3) Statistical Data Analysis (3)	3

200 level or above

Core		ACCG200	Fundamentals of Management Accounting (3)	3
Core		ACCG253	Financial Management (3)	3
Core		BBA216	Business Communication Skills (3)	3
Core		BBA250	Human Resource Management (3)	3
Core		BUSL250	Business Law (3)	3
Core		COMP224	Database Systems (3)	3
Core		COMP225	Algorithms and Data Structures (3)	3
Core		COMP227	Requirements Analysis and Systems Design (3)	3
Core		COMP229	Object-Oriented Programming Practices (3)	3
Core		MATH237	Mathematics IIC (3)	3

Option one of **LEVEL 1 MODULES** (6 credit points required):

Accounting and Finance

ACCG201	Organisational Planning and Control(3)
ACCG250	Accounting Systems Design (3)

Business Law

	BUSL201	Law in Australian Society (3) <i>with either</i>	
	BUSL301	Corporations Law (3) <i>or</i>	
	BUSL315	Business Litigation (3) <i>or</i>	
	BUSL320	Revenue Law (3) <i>or</i>	
	BUSL333	Human Resources Law (3) <i>or</i>	
	BUSL350	Marketing and Management Law (3) <i>or</i>	
	BUSL377	Japanese Trade Law (3) <i>or</i>	
	BUSL388	China Trade and Investment Law (3)	
	Economics		
	BBA204	Industry Policy & Business Management (3)	
	BBA214	Macroeconomic Policy & Business (3)	
	Finance		
	ACST201	Financial Techniques, Instruments and Markets (3) <i>with either</i>	
	BBA204	Industry Policy & Business Management (3) <i>or</i>	
	BBA214	Macroeconomic Policy & Business (3)	
	HR Management		
	BBA207	Human Resource Development (3)	
	BBA217	Human Resource Management Planning (3)	
	Languages - 2 of		
	200-level Languages units		
	LAW - 2 OF		
	200-level Law units		
	Marketing		
	BBA203	Product & Pricing Decisions (3)	
	BBA213	Distribution Decisions (3)	
	Ops Research		
	STAT270	Applied Statistics (3)	
	STAT279	Operations Research I (3)	6
300 level			
Core	BBA315	Business Forecasting (3)	3
Core	BBA350	Strategic Management I (3)	3
Core	BBA351	Strategic Management II (3)	3
Core	either	COMP345	Software Engineering Project (4)
	or	COMP346	Information Systems Project (4)
Core	12 cp from	COMP300-351, ELEC374, MPCE360-361	12
Option	one of	LEVEL 2 MODULES (6 credit points required):	
		Accounting and Finance - 2 of	
	ACCG330	Strategic Management Accounting(3)	
	ACCG350	Financial Statement Analysis (3)	
	ACCG353	Corporate Financial Design (3)	
	ACCG355	Information Systems for Management (3)	
	Business Law - 2 of		
	BUSL301	Corporations Law (3)	
	BUSL315	Business Litigation (3) <i>or</i>	
	BUSL320	Revenue Law (3)	
	BUSL333	Human Resources Law (3)	
	BUSL350	Marketing and Management Law (3)	
	BUSL377	Japanese Trade Law (3) <i>or</i>	
	BUSL388	China Trade and Investment Law (3)	
	Economics - 2 of		
	ECON350	Money & Finance (3)	
	BBA320	Asian Business Environments (3)	
	BBA321	The Japanese Economy (3)	
	Finance - 2 of		
	ECON350	Money and Finance (3)	
	ECON335	Economics of Financial Institutions	
	ECON360	International Finance	
	HR Management		
	BBA307	Human Resource Management (3) <i>with either</i>	

BBA340	Cross Cultural Management (3) <i>or</i>
BUSL333	Human Resources Law (3)
Languages - 2 of	
300-level Languages units	
Law - 2 of	
300-level or 400-level Law units	
Marketing	
BBA313	Marketing Management: Effectiveness and Efficiency (3) <i>with either</i>
BBA340	Cross Cultural Management (3) <i>or</i>
BBA303	Marketing Communications (3) <i>with either</i>
MKTG306	Electronic Commerce Marketing Channels Decisions (3)
Operations Research	
STAT379	Operations Research II(3) <i>with either</i>
STAT321	Logistics and Project Management (3) <i>or</i>
STAT373	Design of Surveys and Experiments

Electives

Balance of credit points required 6

TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM 100

Major: Business Administration
Study Pattern: Business and Informations Systems Code: BUSN19
Department: Department of Business
Division: Division of Economic and Financial Studies
UAC preference: 300204 Award to be conferred: BBA

General Requirements: Minimum number of credit points required for the degree 72

Specific Minimum Requirements: Total credit points

100 level or above

Core		ACCG105	Introductory Financial Accounting (3)	3
Core		ACST101	Techniques and Elements of Finance (3)	3
Core		BBA102	Business Organisation Principles (3)	3
Core	either	BBA103	Business Economics (3)	
	or both	ECON110	Macroeconomic Principles (3)	
	and	ECON111	Microeconomic Principles (3)	3
Core		BBA111	Organisational Behaviour (3)	3
Core		MKTG101	Marketing Fundamentals (3)	3
Core	one of	DEM127	Elements of Demography (3)	
		STAT170	Introductory Statistics (3)	
		STAT171	Statistical Data Analysis (3)	3
Core	either	COMP115	Introduction to Computer Science (3)	
	or	COMP155	Introduction to Computer Science (Advanced) (3)	3
Core	either	ISYS114	Introduction to Systems Design and Data Management (3)	
	or	ISYS154	Introduction to Systems Design and Data Management (Advanced) (3)	3

200 level or above

Core		ACCG200	Fundamentals of Management Accounting (3)	3
Core		ACCG253	Financial Management (3)	3
Core		BBA216	Business Communication Skills (3)	3
Core		BBA250	Human Resource Management (3)	3
Core		BUSL250	Business Law (3)	3
Core		ISYS227	Requirements Analysis and Systems Design (3)	3
Core	one of	COMP247	Data Communications (3)	
		ISYS201	Applications Development (3)	
		ISYS224	Database Systems (3)	3
Options	one of	LEVEL 1 MODULES (12 credit points required):		
		Accounting and Finance		

		ACCG201	Organisational Planning and Control(3)	
		ACCG250	Accounting Systems Design (3)	
		Business Law		
		BUSL201	Law in Australian Society (3) <i>with either</i>	
		BUSL301	Corporations Law (3) <i>or</i>	
		BUSL315	Business Litigation (3) <i>or</i>	
		BUSL320	Revenue Law (3) <i>or</i>	
		BUSL333	Human Resources Law (3) <i>or</i>	
		BUSL350	Marketing and Management Law (3) <i>or</i>	
		BUSL377	Japanese Trade Law (3) <i>or</i>	
		BUSL388	China Trade and Investment Law (3)	
		Economics		
		BBA204	Industry Policy & Business Management (3)	
		BBA214	Macroeconomic Policy & Business (3)	
		Finance		
		ACST201	Financial Techniques, Instruments and Markets (3) <i>with either</i>	
		BBA204	Industry Policy & Business Management (3) <i>or</i>	
		BBA214	Macroeconomic Policy & Business (3)	
		HR Management		
		BBA207	Human Resource Development (3)	
		BBA217	Human Resource Management Planning (3)	
		Languages - 2 of		
			200-level Languages units	
		Law - 2 of		
			200-level Law units	
		Marketing		
		BBA203	Product & Pricing Decisions (3)	
		BBA213	Distribution Decisions (3)	
		Ops Research		
		STAT270	Applied Statistics (3)	
		STAT279	Operations Research I (3)	6
300 level				
Core		BBA315	Business Forecasting (3)	3
Core		BBA350	Strategic Management I (3)	3
Core		BBA351	Strategic Management II (3)	3
Core	either	ISYS301	Systems Integration (3)	
	or	ISYS302	IT Systems and Project Management (3)	3
Options	two of	LEVEL 2 MODULES (12 credit points required):		
		Accounting and Finance - 2 of		
		ACCG330	Strategic Management Accounting(3)	
		ACCG350	Financial Statement Analysis (3)	
		ACCG353	Corporate Financial Design (3)	
		ACCG355	Information Systems for Management (3)	
		Business Law - 2 of		
		BUSL301	Corporations Law (3)	
		BUSL315	Business Litigation (3) <i>or</i>	
		BUSL320	Revenue Law (3)	
		BUSL333	Human Resources Law (3)	
		BUSL350	Marketing and Management Law (3)	
		BUSL377	Japanese Trade Law (3) <i>or</i>	
		BUSL388	China Trade and Investment Law (3)	
		Economics - 2 of		
		ECON350	Money & Finance (3)	
		BBA320	Asian Business Environments (3)	
		BBA321	The Japanese Economy (3)	
		Finance - 2 of		
		ECON350	Money and Finance (3)	
		ECON335	Economics of Financial Institutions (3)	
		ECON360	International Finance (3)	
		HR Management		
		BBA307	Human Resource Management (3) <i>with either</i>	

Schedule of Programs of Study — Business

BBA340 Cross Cultural Management (3) *or*

BUSL333 Human Resources Law (3)

Languages - 2 of

300-level Languages units

Law - 2 of

300-level or 400-level Law units

Marketing

BBA313 Marketing Management: Effectiveness and Efficiency (3) *with either*

BBA340 Cross Cultural Management (3) *or*

BBA303 Marketing Communications (3) *or*

MKTG306 Electronic Commerce: Marketing Channels Decisions (3)

Ops Research

STAT379 Operations Research II (3) *with either*

STAT321 Logistics and Project Management (3) *or*

STAT373 Design of Surveys and Experiments (3)

6

Electives

Balance of credit points required

TOTAL CREDIT POINTS REQUIRED FOR THIS PROGRAM

72